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#### **ABOUT FOCUS**

#### Vision

Christian Students and Associates impacting the Institutions of higher learning, the Church and Society

#### Mission

To Reach and Equip Students in Institutions of higher learning and Associates for Effective Christian Living

#### **Core Values**

## 1. Faithfulness to the Holy Scriptures

We regard faithfulness to the Holy Scriptures as the commitment to the fulfilment of God's will as revealed in His Word in all our aspects of ministry whether in living, teaching, preaching, missions and social responsibility.

# 2. Integrity

We regard integrity as the consistency of actions, values, methods, measures, principles, expectations and outcomes on the basis of an internal code framework of moral, spiritual or artistic value.

#### 3. Excellence

We regard excellence as entailing merit, virtue and quality in delivering distinctive results.

#### 4. Student-centered

We regard student-centred ministry, as putting students first and having them assume a high level of responsibility in the formulation and implementation of student ministry programs.

#### 5. Team work

We regard teamwork as involving people with complementary skills committed to a common purpose and approach for which they hold themselves mutually accountable.

#### Motto

Reaching Students, Changing Nations

# **FOCUS DOCTRINAL BASIS**

Membership shall only be open to individual Associates, Christian Unions and Fellowships in the institutions of higher learning in Kenya, and other Christian Organizations whose mission and objectives are in agreement with that of FOCUS, and whose faith is in agreement with the following fundamental truths of the Christian faith:

- a. The unity of the Father, Son and Holy Spirit in the Godhead.
- b. The sovereignty of God in creation, revelation, redemption and final judgment.
- c. The divine inspiration and entire trustworthiness of Holy Scripture, as originally given and its supreme authority in all matters of faith and conduct.
- d. The universal sinfulness and guilt of all men since the Fall, rendering them subject to God's wrath and condemnation.
- e. Redemption from the guilt, penalty, dominion and pollution of sin solely through the sacrificial death (as our Representative and Substitute) of the Lord Jesus Christ, the incarnate Son of God.

- f. The bodily resurrection of the Lord Jesus Christ from the dead and His ascension to the right hand of God the Father.
- g. The presence and power of the Holy Spirit in the work of regeneration.
- h. The justification of the sinner by the grace of God through faith alone.
- i. The indwelling and work of the Holy Spirit in the believer.
- j. The one holy universal Church to which all true believers belong.
- k. The expectation of the Personal return of the Lord Jesus Christ.

#### NOTICE OF THE FOCUS 45TH ANNUAL GENERAL MEETING

Notice is hereby given that the FOCUS 45<sup>th</sup> Annual General Meeting of the Fellowship of Christian Unions (FOCUS) Kenya will be held at the Kenyatta University Main Campus, Nairobi on Saturday, 28<sup>th</sup> April 2018 starting from 9.00am to 1.30pm, where the following business will be transacted:

# Agenda

- 1. Worship and Devotional
- 2. Affirmation of FOCUS Doctrinal Basis
- 3. Confirmation of previous Minutes and Matters Arising.
- 4. Reports
  - National Governing Council (NGC) Chairperson
  - National Students Executive Committee (NASEC)
  - National Associates Executive Committee (NAEC)
  - National Director
  - Financial Report (2017) and Proposed Budget (2018)
- 5. Admission into Membership: CUs and Associates
- 6. Elections and Notifications:
  - National Governance Council
  - Notification of Regional Council Members
  - Trustee Board Member
  - Auditors
- 7. A.O.B

# MINUTES OF THE $44^{\text{TH}}$ annual general meeting of the fellowship of Christian Unions (Focus) Kenya Held at Kenyatta University, science zone 39 on Saturday. $29^{\text{TH}}$ april 2017

# Agenda

- 1. Worship and devotion.
- 2. Affirmation of FOCUS doctrinal basis.
- 3. Introduction of participants and receiving of apologies.
- 4. Acceptance of the agenda.
- 5. Confirmation of the minutes and matters arising.
- 6. Reports.
  - National Students Executive Committee (NASEC)
  - National Associates Executive Committee (NAEC)
  - National Director (ND).
  - National Governing Council (NGC) Chairperson.
- 7. Presentation of audited financial statements of 2016.
- 8. Presentation of FOCUS budget 2017.
- 9. Admission to membership Christian Unions and Associates.
- 10. Elections and notifications.
  - NASEC Officials.
  - Advisory Committee.
  - National Governing Council.

# • Auditors.

#### 11. AOB

# **Apologies**

12. 83 apologies from Associates was brought to the notice of members by the National Director.

MEM			-1-1		- 11-1
	154.7	17.4	10101	-7.4	
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Stud	ents				
1.	John Naadokila	AHITI	32.	David Nyaga	Embu Coll.
2.	Sheldon Shikhule	AMU	33.	Mathew Syengo	Embu Coll.
3.	Bramwel Wafula	Chiromo	34.	Michael Otiende	Embu Coll.
4.	Elphas Onditi	Chiromo	35.	Rainard Mutuku	Embu Coll.
5.	Isaac Miriti	Chiromo	36.	Stanceline Kihara	FHSCU
6.	Eric Mutiso	Chuka	37.	Calvin Mwadime	JKUAT
7.	Faith Muriithi	Chuka	38.	Ebenezer Kimathi	JKUAT
8.	Kevin Rubia	Chuka	39.	Erasto Wamuti	JKUAT
9.	Maureen Gate	Chuka	40.	Esther Khatenje	JKUAT
10.	Paul Mwachia	Chuka	41.	Esther Muiga	JKUAT
11.	Bentas Chege	Coast Inst. Tech	42.	Francis Mburu	JKUAT
12.	Brenda Okoth	Coast Inst. Tech	43.	Geoffrey Kimani	JKUAT
13.	Ann Ngigi	Cooperative Univ	44.	June Mwenesi	JKUAT
14.	Beatrice King'ori	Cooperative Univ	45.	Magdaline Mbugua	JKUAT
15.	Clinton Onyango	Cooperative Univ	46.	Margaret Ngigi	JKUAT
16.	Gerry Onyango	Cooperative Univ	47.	Michelle Mwikali	JKUAT
17.	Hillary Haggai	Cooperative Univ	48.	Naftali Omuhande	JKUAT
18.	Martha Mworia	Cooperative Univ	49.	Richard Miruka	JKUAT
19.	Moses Karasinka	Cooperative Univ	50.	Sharon Awuor	JKUAT
20.	Otieno Livingstone	Cooperative Univ	51.	Sherry Anyanga	JKUAT
21.	Philip Makeni	Cooperative Univ	52.	Victor Mwangi	JKUAT
22.	Stephen Kimani	Cooperative Univ	53.	Vincent Muraya	JKUAT
23.	Salim Dennis	CUK	54.	Vivian Kitum	JKUAT
24.	Lilian Muthoni	D. Kimathi Univ.	55.	Zipporah Mwangi	JKUAT
25.	Brian Mugalitsi	D.Kimathi Univ.	56.	Nicholas Odongo	JKUAT Karen
26.	Christopher Mwangi	DTI Naivasha		Andrew Oduor	JKUAT Nakuru
27.	John Mwangi	Egerton Njoro		Erique Otieno	JOOUST
	Merceline Odal	Egerton Njoro		Gideon Wambui	Kagumo
29.	Andronials Munyoki	Egerton Town		Sophia Njambi Evans Onyango	Kagumo Kapkatet Campus
30.	Anne Wangui	Egerton Town	62.	Philip Musiya	Kapkatet Campus
	Ken Mwangi	Egerton Town	63.	Robert Kitum	Kapkatet Campus

	Joseph Mbugua	Karatina	105. Sallesio Miriti	KMTC Meru
	Andrew Kiio	Karatina Itiati	106. Joseph Mureithi	KMTC Mombasa
66. I	Bernard Oyoo	Karatina Itiati	107. Claire Nyaboke	KMTC Msbwn
	Martin Gitau	Karatina Itiati	108. Geofrey Machungo	KMTC Msbwn
	Sarah Nthenya	Karatina Main	109. Josphat Kang'ara	KMTC Nakuru
69. J	John Wairimu	Karatina Town	110. Onesmus Nzyuli	KMTC Nakuru
70. l	Laureen Barasa	Karatina Town	111. Ezinah Nyongesa	KMTC Nyandarua
71. 2	Zipporah Kareri	Karatina Town	112. Mathews Odongo	KMTC Nyandarua
	Alexander Cinamule	KEMU	113. Collins Munyaka	KMTC Nyeri
73. I	Kennedy Mutinda	KEMU	114. Michael Chege	KMTC Nyeri
	Bhoke Lucy	Kenya Science	115. Rose Koki	KMTC Nyeri
	Festus Musungu	Kenya Science	116. Sewe Tema	KMTC Portreitz
	Rodgers Mmaitsi	Kenya Science	117. Lydiah Akinyi	KNCP
	Sheilla Mwende	Kenya Science	118. Phillis Gitau	KNCP
	Daniel Gitahi	Kibabii Dip	119. Elijah Waga	KTTC
	Nathan Musebe	Kibabii Univ	120. Peter Kariithi	KTTC
	Brian Likono	Kikuyu Campus	121. Willis Oyungu	KTTC
	Catherine Kerubo	Kikuyu Campus	122. Caroline Wanja	KU Kitui
	Davis Muhando	Kikuyu Campus	123. Emaculate Otieno	KU Kitui
	Edith Akama	Kikuyu Campus	124. Aggrey Wanjala	KU Main
	Florence Njeri	Kikuyu Campus	125. Branham Bwire	KU Main
	Jane Mwangi	Kikuyu Campus	126. Daniel Baraka	KU Main
	Juma Kevin		127. Dennis Wekesa	KU Main
,		Kikuyu Campus	128. Edwin Murunga	KU Main
	Simon Anzigare	Kikuyu Campus Kiriri Univ	129. Eric Kithinji	KU Main
	Ann Wanyoike		130. Esther Njoki	KU Main
	Grace Ndung'u	Kiriri Univ	131. Fredrick Odip	KU Main
	Grace Nyawira	Kiriri Univ	132. Gideon Lyamu	KU Main
	Maurine Abade	Kiriri Univ	133. John Nyambu	KU Main
	Masai Semeon	Kisii Univ.	134. Kennedy Masibo	KU Main
	Naomi Shume	Kisii Univ.	135. Lazarus Saina	KU Main
	John Recha	Kitale Nat. Poly	136. Lenny Odari	KU Main
	Edward Masingira	KMTC Eldoret	137. M. N. Mwai	KU Main
	David Mwaura	KMTC Kisii	138. Marion Wangoi	KU Main
	George Goko	KMTC Manza	139. Mercy Nzamba	KU Main
	George Njoroge	KMTC Manza	140. Mike Rono	KU Main
	Janet Kerubo	KMTC Manza	141. Neema Lewa	KU Main
	Mercy Kioko	KMTC Manza	142. Patricia Walume	KU Main
	Wallace Mburu	KMTC Manza	143. Peter Parsimiti	KU Main
	Ann Ngugi	KMTC Meru	144. Stephen Kathini	KU Main
	Doris Kobia	KMTC Meru	145. Steve Amadi	KU Main
104.1	Lorna Cheptoo	KMTC Meru	***	

146. Victor Kaingu	KU Main	187. David Mburu	Meru Univ.
147. Yvonne Gakii	KU Main	188. Dominic Omwenga	MKU Nairobi
148. Abraham Wanyama	KU Ruiru	189. Lavella Nyanyuma	MKU Nairobi
149. Agatha Njuguna	KU Ruiru	190. Dennis Mwania	MMUST
150. Dennis Nyaga	KU Ruiru	191. Ruth Kalisa	MMUST
151. Francis Okiri	KU Ruiru	192. Fred Juma	Moi Kitale
152. Grace Hinga	KU Ruiru	193. Simon Kinyanjui	Moi Main
153. Jouvino Ndoli	KU Ruiru	194. Nelius Njoki	Moi Pioneer
154. Sakimpa Lenkai	KU Ruiru	195. Jeremiah Korir	Moi West
155. Wairimu Mwangi	KU Ruiru	196. Embeywa Madegwa	Moi-CHS
156. Glory Kendi	KUSOL	197. Tabitha Kasuku	Moi-CHS
157. Ruth Kamau	KUSOL	198. Betty Kanana	Multi Media Univ
158. Dancan Wanyoike	Laikipia	199. Paul Otieno	Multi Media Univ
159. Everlyne Kilonzo	Laikipia	200. Shadrack Kasyoka	Multi Media Univ
160. Maria Muthoni	Laikipia	201. Brenda Kananu	Muranga Univ
161. Monicah Muraguri	Laikipia	202. George Muchori	Muranga Univ
162. Peter Mukundi	Laikipia	203. Bokayo Denge	MUST
163. Joseph Muriu	Laikipia Nakuru	204. Kennedy Kamau	MUT
164. Stephen Muriuki	Laikipia Nakuru	205. James Githutha	NNP
165. Andrew Kadzayo	Lower Kabete	206. Edwin Thiong'o	NTTI
166. Caroline Karimi	Lower Kabete	207. Mirriam Miriti	NTTI
167. Charles Muturi	Lower Kabete	208. Peter Karanja	NTTI
168. Elsie Karegi	Lower Kabete	209. Gideon Muiruri	Nyeri Technical
169. Japhet Kipkorir	Lower Kabete	210. Domian Ntongoi	Pwani Univ
170. Mercy Mwavu	Lower Kabete	211. Faith Musila	Pwani Univ
171. Stanley Mwangi	Lower Kabete	212. Janet Khabutsi	Pwani Univ
172. Faith Naiguta	Maasai Mara	213. Elijah Juma	SEKU
173. Benson Kamau	Machakos	214. Joyce Nathan	SEKU
174. David Gitonga	Machakos	215. Brian Mito	TUK
175. Debrah Apenyo	Machakos	216. Eileen Abigael	TUK
176. Edna Mugo	Machakos	217. Emmanuel Juma	TUK
177. Harriet Lichoro	Machakos	218. Faith Masoso	TUK
178. Lucia Karimi	Machakos	219. Cedric Mukabana	TUM
179. Marion Tata	Machakos	220. Hezron Muriuki	TUM
180. Melisa Omulubi	Machakos	221. Wario Fayo	TUM
181. Peter Kingori	Machakos	222. Neema Apondi	Univ. of Eldoret
182. Samuel Mutisya	Machakos	223. Symon Mungai	Univ. of Eldoret
183. Sharon	Machakos	224. Valary Ingasiani	Univ. of Eldoret
Chepngetich		225. Adonija Oginga	Univ. of Kabianga
184. Sharon Thiong'o	Machakos	226. Viola Tarus	Univ. of Kabianga
185. Gilbert Irungu	Maseno	227. Cyprian Nyaga	UON Main
186. Joy Akinyi	Maseno	7. 7.0	

226		HOMA:	226 C: D.	II NID 11 1
	3. Florence John	UON Main	236. Simon Peter	UoN Parklands
	Humphrey Ambeso	UON Main	237. Bekky Njoki	Upper Kabete
	). Michael Ndadema	UON Main	238. Daniel Were	Upper Kabete
	. Sammy Emodia	UON Main	239. Demesi Chrispus	Upper Kabete
	2. Samuel Nyongesa	UON Main	240. Grace Chengo	Upper Kabete
	3. Haggai Emase	UoN Medical	241. Kevin Wakwova	Upper Kabete
	1. Okoth Onyango	UoN Medical	242. Lavender Aluoch	Upper Kabete
235	5. Raphael Kitila	UoN Parklands	243. Mitchelle Walala	Utalii Coll.
Asse	ociates and Staff			
1.	Cecilia Katuse	Auditor	32. Fredrick Aluoch	Nairobi
2.	Francis Ugango	Auditor	33. Fredrick Ochieng	Nairobi
3.	Nancy Lupesa	Auditor	34. Fredrick Samba	Nairobi
4.	Eric Miller	Berean Safari	35. Isaac Nzioki	Nairobi
5.	Antony Karagita	Chuka	36. James Mwangi	Nairobi
6.	Deborah Kangai	Chuka	37. Japheth Yegon	Nairobi
7.	Loise Muthoni	Chuka	38. Jonah Kinyua	Nairobi
8.	Muriithi Ngaine	Chuka	39. Joy Amani	Nairobi
9.	Silas Owiti	DC Sukari	40. Ken Marau	Nairobi
10.	Beatrice Jakait	Eldoret	41. Kepha Nyandega	Nairobi
11.	Kelvin Tipis	Juja	42. Kuria Ndiba	Nairobi
12.	Prof. K. Ngamau	Juja	43. Lucy Gikuma	Nairobi
13.	Elizabeth Ezinah	Kakamega	44. Lydia Ojuka	Nairobi
14.	Mark Kolam`	Kiambu	45. M. Omukhongo	Nairobi
15.	Henry Munyoroku	Kisumu	46. Margaret Chege	Nairobi
16.	Rahab Karari	Machakos	47. Martin Karanja	Nairobi
17.	Bridgette Musili	Mombasa	48. Moses Kirimi	Nairobi
18.	Abraham Okumba	Nairobi	49. Moses Oluma	Nairobi
19.	Anthony Kibigo	Nairobi	50. Moses Onjolo	Nairobi
20.	Benson Omondi	Nairobi	51. Mrs E. Nassiuma	Nairobi
21.	Bramwel Meshack	Nairobi	52. Naftali Ndung'u	Nairobi
22.	Carson Kamundia	Nairobi	53. Nicholas Kathiari	Nairobi
23.	Daniel Ojuka	Nairobi	54. Patrick Bundi	Nairobi
24.	David Kimutai	Nairobi	55. Peter Njuru	Nairobi
25.	Dedan Muniu	Nairobi	56. Phoebe Gachau	Nairobi
26.	Dr. Kizito Shisanya	Nairobi	57. Phyllis Mureu	Nairobi
27.	Elias Kinyua	Nairobi	58. Prof. D. Nassiuma	Nairobi
28.	Elizabeth Khatiala	Nairobi	59. Rahab Mwangi	Nairobi
29.	Eric Musembi	Nairobi	60. Rogers Wambua	Nairobi
30.	Esther Wangari	Nairobi	61. Thomas Gitumbi	Nairobi
31.	Francis Githua	Nairobi	62. Timothy Mazimpaka	Nairobi

63.	Peter Waiyaki	Nairobi	102. Grace Ndirangu	Staff
64.	Prof. George Kinoti	Nairobi	103. Grace Wang'ang'a	Staff
65.	Stephen Olang	Nairobi/IJM	104. Harrison Munyalo	Staff
66.	Alice Omondi	Nakuru	105. Jacinta Njogu	Staff
67.	Francis Ndegwa	Nakuru	106. Jacob Wainaina	Staff
68.	Ngugi Kimani	Nakuru	107. James Ng'ang'a	Staff
69.	Harrison Khagai	Narok	108. Janet Opondo	Staff
70.	Dr. Charles Jakait	NGC/Eldoret	109. Japheth Rwoti	Staff
71.	Herbert Chamwada	NGC/Kisumu	110. Jeniffer Munge	Staff
72.	James Karanja	NGC/Nairobi	111. John Mwaniki	Staff
73.	Ken Munyi	NGC/Nairobi	112. Joseph Kamau	Staff
74.	Nicholas Nyaga	NGC/Nairobi	113. Joseph Namutala	Staff
75.	Sarah Wepukhulu	NGC/Nairobi	114. Julius Mugambi	Staff
76.	Rev. Omondi Siwa	NGC/Nakuru	115. Kennedy Ochieng	Staff
77.	Samuel Mwaura	NGC/Pwani	116. Kevin Odhiambo	Staff
78.	Elijah Munguti	Ngong	117. Kevin Yoga	Staff
79.	Mark Makokha	Nyeri	118. Lucy Muthoni	Staff
80.	Tony Maina	Nyeri	119. Lydia Nyambane	Staff
81.	Naomi Riithi	Ruiru	120. Martine Odero	Staff
82.	Nancy Kahuthia	S.Union	121. Mathias Muthusi	Staff
83.	Amos Sifuna	Staff	122. Mercy Mwangi	Staff
84.	Ben Birgen	Staff	123. Naomi Mutheu	Staff
85.	Beth Njane	Staff	124. Nelly Ng'ang'a	Staff
86.	Caleb Mwaniki	Staff	125. Pamela Mwari	Staff
87.	Caroline Thindiu	Staff	126. Pauline Kachinja	Staff
88.	Carolyn Kimani	Staff	127. Peter Kimeu	Staff
89.	Collins Keter	Staff	128. Racheal Wambui	Staff
90.	Donnah Odera	Staff	129. Rodgers Opetu	Staff
91.	Doris Thiong'o	Staff	130. Salome Njoroge	Staff
92.	Edward Ngugi	Staff	131. Seth Jaoko	Staff
93.	Esther Khakasi	Staff	132. Simon Kande	Staff
94.	Eucevia Gititi	Staff	133. Susan Munyaga	Staff
95.	Evans Karanja	Staff	134. Thuo Issa	Staff
96.	Fednarnd Ponga	Staff	135. William Okoth	Staff
97.	Francis Mwendia	Staff	136. Wyclife Omondi	Staff
98.	Francis Onyango	Staff	137. Jeremiah Amokolo	Thika
99.	George Ogalo	Staff	138. Rev. Amos Maingi	Thika
100	. Gideon Muendo	Staff	139. Rev. N. Kachu	Thika
101	. Gladys Mwangi	Staff		
	-			

#### **Absent with Apologies**

1.	Mr. Simon Masibo	Nairobi	23.	Dr. Timothy Wachira	Nairobi
2.	Mr. Daniel Owino	Kisumu	24.	Carol Bundi	Nairobi
3.	Dr. Agnes Nkurumwa	Nakuru	25.	Mary Ogalo	Nairobi
4.	Mr. Vincent Kimosop	NGC/ Nairobi	26.	Dr. Shiphra Ndiritu	Nairobi
5.	Mr. Benson Inyangala	NGC/ Nairobi	27.	Mr. Amos Guni	Nairobi
6.	Prof. Jayne Mutiga	NGC/ Nairobi	28.	Godfrey Allan Otieno	Kisumu
7.	Caleb Lemayian	NGC/ Nairobi	29.	Samuel Akhwale	Nairobi
8.	Dr. Jean Kagia	Trustee	30.	Monica Kagume	Nyeri
9.	Mrs. Nancy Oginde	Advisory	31.	Beatrice Muthusi	Kakamega
10.	Dr. Oliver Kisaka	Advisor	32.	Prof. Maina Gatongi	Eldoret
11.	Mrs Rose Wanjohi	Advisory	33.	Emma Wachira	Nairobi
12.	Mrs Jacinta Karita	Advisory	34.	Japheth Munyoki	Mombasa
13.	Rev. Calisto Odede	Advisory	35.	Jane Tibi	Nairobi
14.	Mr. Titus Kazungu	Nairobi	36.	Lois Wafula	Nairobi
15.	Mr. Maina Nguyo	Nairobi	37.	Prof. Ezekiel Wafula	Nairobi
16.	Rev. Karita Mbagara	Nairobi	38.	Muthoni Gachanja	Nairobi
17.	Doreen Munene	Nairobi	39.	Julia Wanjiku	
18.	Mr. Godwin Waithanji	Nyeri	40.	Prof Kamau Mbugua	Nairobi
19.	Steve James Owaga	Nairobi	41.	Dr. Edward Mugalo	Eldoret
20.	Mr. Kipyegon Yator	Nairobi	42.	Mr. Muruda	
21.	Mr. Frank Njeru		43.	Ps. Stanley Mungathia	Nairobi
22.	Mr. Benjamin Kivuva				

# MIN. 1/AGM 2017: PRELIMINARIES

- a) The meeting begun at 9.20 am with a word of prayer by a Student. This was followed by a session of praise and worship through music led by Kenyatta University Christian Union.
- b) The NGC Chairperson (Mr. Ken Munyi) welcomed all the participants and invited Prof. George Kinoti (the outgoing FOCUS Trustee) to share a devotional. He shared reflections from the Book of Acts Chapter 20. The thrust of the sharing was from vs. 22-29. The main points of his reflection were:
  - Each leader in FOCUS must examine himself or herself.
  - ii. Each leader must keep watch over their own life.
  - iii. Each leader must watch over his or her group.
  - iv. FOCUS leaders must keep watch over FOCUS as a body (Movement/Organization). Protect FOCUS from false doctrines, and ungodly life styles.
- c) The NGC chairperson confirmed that the AGM was properly constituted as at the time he rose to speak. The representation was as follows; 37 Christian Unions against a required number of 28, and 28 Associates against required number of 27. He then welcomed the host (Kenyatta University Chaplain Rev. Esther Wainaina) for a welcome address. In

her speech, Rev. Wainaina noted that FOCUS had been able to do a lot with minimum resources available as indicated in the FOCUS 2016 AGM report. She also appreciated FOCUS for the impact that it had had over the years.

- d) The NGC chairperson then welcomed Dr. Paul Sang who took members through the affirmation of FOCUS-Kenya Doctrinal Basis. Members affirmed the Doctrinal basis by repeating the phrase after the reading of each doctrinal statement, 'I DO SO AFFIRM.'
- e) The following were introduced as members present by the National Director: Students (from the seven regions of FOCUS- Kenya), Associates, Partners (International Global Mission-IGM, Scripture Union Kenya-SU. International Fellowship of Evangelical Students-IFES and Berean Safari), FOCUS Kenya staff, FOCUS Kenya Advisory Board, FOCUS Kenya Trustee and FOCUS Kenya Governing Council.
- f) The agenda for the AGM was adopted by members as introduced by NGC chairperson after being proposed by Moses Mwai (student- Kenyatta University) and seconded by Beatrice Jakait (North Rift Region Associate).

#### MIN. 2/AGM 2017: READING AND CONFIRMATION OF THE MINUTES OF THE PREVIOUS AGM AND MATTERS ARISING

- a) The minutes of FOCUS Kenya 43rd Annual General Meeting (AGM) as sent to members through the email were considered read as noted by the NGC Chairperson and amendment was made on the name of member present as George Muchori (Annual Report 2016 pg. 5 number 143 on the list of members present).
- b) The minutes were adopted as a true record of the minutes of the previous AGM as proposed by George Muchori (Student- Murang'a University) and seconded by Fredrick Ochieng (Associate Nairobi Region).
- c) There were no matters arising from members as noted by the NGC chairperson.

#### MIN. 3/AGM 2017: REPORTS

# 1. NGC Chairperson report

The NGC Chairperson Mr. Ken Munyi took members through the NGC report. In his report, he appreciated the partnering Organizations and Churches for joining forces with FOCUS Kenya to impact students with God's word. He made the following highlights:

- God provided greatly financially yet the target was not met and this led to an operational deficit of about Ksh. 1.5 million.
- Hesabika Convention Hesabika was released and made into a Trust to help focus on its mandate of social transformation.
- National Students leadership conference was very impactful.
- National Ezra conference 2016 was a great success.
- FREDS Limited Great financial gain had been made so far and the worth of the company had grown greatly.
- He also noted in appreciation the implementation of the SP 2016-2010, governance, transitions and infrastructure developments.

# Members' feedback on the report

Mrs. Nancy Kahuthia (National Director, Scripture Union) sought to know whether FOCUS Kenya had a strategy on how to be part of the education sector reforms that was ongoing in the country. The ND (Mr. George Ogalo) stated that the issue raised was being engaged in partnership with Scripture Union (SU), Kenya Students Christian Fellowship (KSCF) through National Council of Churches Kenya (NCCK). He also noted that this could be engaged further through the Hesabika education caucus on education and Hesabika Trust going forward.

# 2. NAEC Report

The NAEC Chairperson, Dr. Humphrey Kirimi presented the report. He noted the achievement made so far by Associates in participation in various aspects in the ministry of FOCUS – Kenya through financial giving, giving in kind and direct participation in ministering to students through various programs.

# Members' feedback on the report

Dr. Daniel Ojuka commended the NAEC for the good work and a detailed report as presented by Dr. Kirimi. He also encouraged the NAEC to involve professional groups in mentoring students.

#### 3. NASEC Report

The NASEC Chairperson, Mr. Paul Mwachia presented the report noting tremendous strides that had been made in the realization of various Strategic Priority Areas (SPAs) targets as outlined in FOCUS Kenya 2016-2020 Strategic Plan.

# Members' feedback on the report

- 1. Dr. Daniel Ojuka appreciated the NASEC Chairperson for a report well done and commended the improvement in Consistent Bible Reading (CBR) as reported. He also raised a question on whether the professional groups had been involved in students' mentorship. He suggested that this be done going forward. He also suggested that something should be done on evangelism to enhance the capacity students in evangelism with regards to Christian apologetics. The NASEC Chairperson reported that the only professional group involved in mentoring students were the various universities' counselling department staffs. He also noted that compared to the previous year, the percentage of students involved in campus evangelism had gone up to 18% from 10 -15%. He also noted that the improvement indicated was not satisfactory and that there were efforts to enhance apologetics in various CUs. The National Director also noted that there were very few such professional groups with keen interest in mentoring the students save CMDA. However, this would be engaged further.
- 2. Mrs. Nancy Kahuthia also sought to know whether the NASEC had a strategy of reaching to High schools and primary schools. On this issue, the NASEC chairperson reported that various CUs outreach departments had partnered with KSCF for training in high school mission and practical evangelism involvement in High school. It was also reported that there were instances where KSCF had issued the university students with IDs for identification when they go to minister in High schools. The ND also noted that this

needed to be taken to another level of determining the actually number of students/CUs involved in mission to high schools and primary schools. The CUs were also encouraged to participate in Sunday school ministry.

# 4. NATIONAL DIRECTOR'S Report

The National Director's report was presented by Mr. George Ogalo and he noted various improvements and also highlighted the challenges that the Ministry faced. In this, he highlighted the prospects for infrastructural development, gaps and opportunities for the Ministry going forward.

# Members' feedback on the report

- 1. Mr. Kepha Nyandega (Southern Nairobi Region Associate) noted that priority need to be given in recruiting more staff to enhance the presence of staff on campus. He also sought to know the impact that Associates staffs as a strategy to improve staff to students ratio had had so far. The ND reported that the engagement with Associate's staff was formal and that it was evaluated every year. The DND reported that the impact of Associate staff was so far good except for the challenge of limited contact time with the CU. He also stated that 35 Associate staffs had been recruited, but 10 requested to be released. This was done and they were replaced. The DND also clarified that the Management had since evaluated and restructured the program for effectiveness going forward. There was formal engagement with the Associate staff to enhance accountability.
- 2. Prof. Ngamau Kamau commended the good work done by FOCUS Kenya so far and more so the Associate mobilization initiative that was done in Thika area in the recent past by the Northern Nairobi Associates. He suggested that such initiative should be done in other Regions. The NGC acknowledged the commendation and stated that this was the way to go for other Regions across the country.
- 3. Mr. Tony Maina (Associate from Mt. Kenya Region) sought to know the efforts and support that FOCUS was providing for Garissa University College students and what FOCUS was doing as far as matters labour relations and strikes were concerned. The ND reported that there was a general challenge in finding individuals to be involved in the ministry work in Garissa University College. However, Garissa University College still remained a priority. Also stated that the matter would be engaged in Commission 2017 and that there was discreet engagement by FOCUS because of the sensitivity of the matter. On labour relations and strikes, the matter was taken as a challenge for further reflection and a possible response.
- 4. A student from Parkland Campus Christian Union (PCCU) Kitira Raphael sought to know the circumstance under which the Ksh. 500,000 was lost and whether there was someone in custody for the offense and any criminal proceeding on the same. The NGC chairperson reported that the Secretariat handled the issue with openness and there was no one in custody hence no criminal proceeding so far. He also narrated the circumstances that led to the loss of money as reported. However, he reported that the staff in question was relieved of his duties because of negligence.

# MIN. 4/AGM 2017: PRESENTATION OF AUDITED FINANCIAL STATEMENTS OF 2016

The audited financial statement for the year ended December 2016 was presented to the AGM by the Honorary Treasurer - Nicholas Nyaga. In his report, he noted that despite the deficit in receipts, there was growth in the Associates' giving in 2016 compared to 2015. He indicated that FOCUS Student Center land was revalued and the value increased to Ksh. 50 million from 25 million. He then invited the representative of the Auditors (Horwath Erastus and Co.) to read the Auditor's report. Mr. Francis Ogango confirmed the Auditors' report and welcomed Nancy Lupesa (Auditor) who read the report.

#### **Responses:**

- a) Ken Masibo (student from Kenyatta University Christian Union) recommended to the NGC to ensure that the amount from FREDs Limited was paid to help FOCUS meet her financial objectives. The NGC chairperson reported that the figure mentioned in the financial report had been reinvested in FREDs Limited to keep undertaking much more investments and enhance profits to FOCUS Kenya.
- b) A student from Lower Kabete Campus Christian Union (Stanley Mwangi) sought clarity on lack of administration consultation in 2016 as indicated in the comprehensive financial statement. He also raised the question on how FOCUS raised support from students. NASEC chairperson reported that this was majorly done through "tithes" from various CUs. However, other ways of raising funds were being engaged. These include interesting the final year students from various Christian Unions to consider giving to FOCUS as reported by Mr. George Ogalo. Mr. Nick Nyaga noted that administration consultation in 2016 did not shift, but it was shifted to a different section under the new SP 2016-2020.
- c) Rogers Wambua (Northern Nairobi Associate) raised a question on the difference in expenditure between in 2015 and 2016 on visits to CUs, discipleship programs and trainings as indicated in Note 5, pg. 48: 2015: 1M, 2016: 500K. The Honorary Treasurer reported that the cost had been spread in 2016 to realign to the SP 2016-2020 which was not the case in 2015 and the SP (2010-2015) as at that time. He also noted that it was not unusual for such costs to come down.
- d) Ngugi Kimani (Nakuru Associate) raised a question on Note 20 on valuation inventory on the drop in inventory (drop from 5.2 to 3.9: why the drop with no re-evaluation of stock). The change in inventory was because of revaluation and value right off of book that was implemented in 2016 as reported by the Honorary Treasurer. He also noted that it had been hard to value the secondhand books and that the inventory would be stable in the coming years.
- e) Rodgers Maingi a student from Kenya Science Christian Union sought to know the reason for the huge deficit (Pg. 34: deficit in 2015:1.6m 2016: 1.5m) and why FOCUS was operating with such deficits. The NGC Chairperson noted that there was short fall in fund raising and also that there was a surplus in 2015 to the contrary of the question raised by the student. However, a lot of effort had been put to ensure that the year did not end with a deficit.
- f) Rahab Mwangi (Northern Nairobi Associate) sought to know what vehicle income as indicated in the statement meant (Pg.44; Vehicle income). The Honorary Treasurer

- reported that the vehicle income was accrued from charges when FOCUS staff use the office car on personal trips.
- g) Nicholas Kathiari (Nairobi Associate) sought to know if the FOCUS land was freehold or leasehold. Nick Nyaga (Honorary Treasurer) stated that the land was leasehold with many years to go before it was reclaimed 60 years to be precise.

The financial statement was adopted as proposed by Nicholas Kathiari (Associate) and seconded by Peter Waiyaki (Trustee/Associate).

# MIN. 5/AGM 2017: PRESENTATION OF FOCUS BUDGET 2017

The FOCUS Kenya 2017 budget was presented by the Honorary Treasurer as indicated in the report. The following were the major highlights:

- i. Associates giving raised from Ksh. 13M to 17M.
- ii. Interest and Investment increased due to expectation based on increasing the share capital in FREDS therefore increasing the dividend.
- iii. STEM giving increased by Ksh.1 million.
- iv. Total income to be Ksh. 45 million
- v. Total spending to be Ksh. 43 million, giving a surplus of Ksh. 1.9 million in 2017.

The budget was adopted by the AGM as proposed by Dr. Kuria Ndiba (Nairobi Associate) and seconded by Prof. Kamau Ngamau (Thika Associate).

#### MIN. 6/AGM 2017: ADMISSION TO MEMBERSHIP- CHRISTIAN UNIONS AND ASSOCIATES

- a) Resolution on FOCUS Kenya Membership The request by members of KMTC CU Meru as presented by the Chairperson of the Christian Union (Mwiti Salesio) was accepted by the AGM as proposed by Dr. Daniel Ojuka (Associate Nairobi) and seconded Phoebe Gachau (Associate Nairobi).
- b) The NGC Chairperson welcomed the National Director to take members through the notification of names of Associates (283) listed for membership. This was done and members encouraged to go through the names and raise any issue of concern. There being no concern, the names were approved.

# MIN. 7/AGM 2017: ELECTIONS AND NOTIFICATIONS

- a) The motion of appointment of the current Auditor to continue with the work of auditing the financial statement of FOCUS was moved by the Honorary Treasurer and proposed by Rev. Amos Maingi (Northern Nairobi Associate) and seconded by Mr. Kepha Nyandega (Southern Nairobi Associate).
- b) The proposed seven NASEC officials (Wario Fayo, Laurine Barasa, Joy Otieno, Mercylene Odal, Stanley Mwangi, Livingstone Otieno and Simon Mungai) who were confirmed to join the NGC as proposed by Prof. George Kinoti (FOCUS Trustee) and seconded by Rahab Mwangi (Associate).
- c) Mr. Ken Munyi and Mr. Vincent Kimosop's terms of service were renewed as Chairperson

- and Member, respectively as proposed by Prof. George Kinoti and seconded by Rahab Mwangi.
- d) Dr. Humphrey Kirimi was confirmed as the NAEC Chairperson as proposed by Prof. George Kinoti and seconded by Rahab Mwangi.
- e) The following names were confirmed as continuing members of the Advisory Committee; Prof. Dankit Nassiuma and Mrs. Jacinta Karita. This was proposed by Mrs. Nancy Kahuthia and seconded by Mrs. Lucy Gikuma.

# MIN. 8/AGM 2017: AOB

- a) The outgoing NASEC officials were appreciated for the good work done and presented with certificates.
- b) Prof. George Kinoti was also recognized for the good work done and presented with a gift as he transited from being a FOCUS Trustee.
- c) New officials were prayed for by Prof. George Kinoti as they began their term of service.
- d) The ND appreciated everyone for attending the AGM and noted the high number of students who attended the AGM. He also appreciated the Kenyatta University Administration and CU for hosting the AGM.

# MIN. 9/AGM 2017: ADJOURNMENT

The meeting ended at 2.31 pm with a word prayer from Chairperson, Central Rift).	om Rev. Omondi Siwa (Regional Counc		
Signed as true record on this	of the year		
NGC Chairperson:	Secretary:		

# SUMMARY OF ACTION POINTS FROM THE MINUTES OF THE FOCUS KENYA $44^{\text{TH}}$ annual general meeting Held at Kenyatta University, main campus on $29^{\text{TH}}$ april 2017

ACTION BOINT	IMDI EMENTATION DEDODT
Min 3: Feedback on National Governing Council (NGC) Chair's Report  • FOCUS Kenya to be part of the education sector reforms that was ongoing in the country through the Hesabika education caucus on education and Hesabika Trust.	a. At the moment, FOCUS is engaging education reform matters through its corporate membership with the NCCK, and in conversation with KSCF, Scripture Union, and Kenya Christian Professionals Forum (KCPF).  b. We are also building a structure through the University Faculty Engagement that will engage education sector in a more coordinated manner.  c. Meanwhile we believe that our Associates whose sphere of influence fall within the education sector will keep on engaging the education sector as mission.
Min 3: Feedback on National Associates Executive Committee (NAEC) Report  • NAEC to involve professional groups in mentoring students	Some of the Professional Groups like Christian Medical Fellowship (CMF) Kenya are already actively involved in student mentorship.  a. There is an ongoing initiative to firm enabling structures in FOCUS and the CUs for the professional groups to optimally offer their resourcefulness in the CUs, but without distorting the CU programs.  b. FOCUS is reaching out to Christian Professional Groups (PGs) individually to mobilize them for partnership in Student mentorship, among other areas.  c. A joint consultative meeting for all Christian PGs to discuss this further has been planned to take place on 30th June 2018.
Min 3: Feedback on National Students Executive Committee (NASEC) Report  • Enhance the capacity students in evangelism especially in the area of Christian apologetics.	<ul> <li>a. Apologetics training has been going on through CU BEST P Groups.</li> <li>b. The topic was also handled during Commission 2017 Conference.</li> <li>c. Besides, a number of CUs have either held workshops or sermon topics on apologetics at CU level.</li> </ul>

- Determine the actual number of students/CUs involved in mission to high schools and primary schools and mobilize more students/CUs to be involved.
- a. We do not have data on CU engagement in ministry to primary Schools.

# Min 3: Feedback on National Director's (ND's) Report

- Give priority to recruitment of more staff to enhance the presence of staff on campus.
- a. Recruitment of Staff is a function of resources available. We have a clear expansion plan which is progressively implemented as our resources grow.
- b. As a stop gap measure, we have recruited 30 Associates Staff and we intend to recruit more to enhance staff presence among students.
- c. STEM programs is a great blessing to FOCUS in enhancing staff presence with 39 STEM staff this coming year. We continue to enhance its effectiveness.
- Organize Associates mobilization initiatives similar to what had been done in Thika area in other Regions.
- a. This has been done in few towns like Kakamega, Mombasa and in Southern Nairobi though on a comparatively smaller scale.
- b. Regional Councils have picked this up as an area of focus this year and we hope to see greater initiatives in the coming days.
- Explore more ways to support Garissa University Students and engage the issue of mobilizing people to serve in Garissa and related places.
- a. We facilitated Staff to visit and support students in Garissa University College.
- We held a Leadership Training for them and last year they were visited twice by Staff from Students Ministry Department.
- c. Garissa University Students leaders also attended the Regional Students Executive Committee Retreat in Nairobi.
- d. As for the former Garissa University College Students, FOCUS recently mobilized Ksh. 800,000 towards support fee for the needy.
- e. We also plan to have a closure training for them in the course of the year.

- FOCUS should explore ways of engaging the issues of Lecturers' strikes.
- a. The issue of the lectures' strike is a national disaster in many ways. We have prayed and hoped that the issue would be resolved soon.
- b. We would appreciate any input towards this end. However, we are challenging the University Faculty members and Administrators who are Christians to engage the issue.

# Min 3: Feedback on Financial Report

- Explore alternative ways of raising money from Students such as asking finalists to start giving before they leave campus.
- a. Students have been mobilized across the country to give towards Regional Land projects (which is part of the *Hatua* Campaign being launched today), and we are glad to report that already close to ksh. 1M has been raised by students so far.
- b. This year students have committed to raise over Ksh. 3M through various Regional initiatives.

# **NGC CHAIRPERSON'S REPORT**

Our gathering today serves to ensure legal compliance for FOCUS the Legal Entity. More importantly, this is a fellowship of Christians with a deep passion, burden and commitment to God's work in the students' world. As a fellowship we meet to celebrate success and God's faithfulness while also receiving reports on various programs, share the plans, aspirations and dreams of our shared future.

This is a fitting platform on which we acknowledge all of you that continue to serve in different capacities in the Ministry; the Student Leaders, the Staff, the Council Members, the Trustees, the Advisory, all of you that steadfastly give to support this work, all of you that pray for the growth and expansion of this work.

Through us all we see God at work in an incredible way and in manifold dimensions. To Him be the Glory.

Today we celebrate the Lord's doing;

- Ministry work with Students in over 150 CUs in Institutions of higher learning, ministering among 45,000 Christian Students within an overall Student population of about 500,000.
- Resource mobilization to the tune of Kshs 81 Million
- Many FOCUS programs and events that run across the Country weekly in the CUs, Regions, Prayer breakfasts, Consultations, Workshops - it's simply astounding how much gets done across the Country each week.

# **Notable Highlights**

#### **Finances**

As mentioned, a total of Kshs 81 Million was raised up from Ksh. 62 Million in 2017 a remarkable 30% increase in overall resourcing of the Ministry.

#### General Fund

Kshs 42.3 Million up from Kshs. 36.5 Million was raised for the General Fund and channeled to the various programs while leaving a surplus of Kshs 2M for the Year a remarkable improvement from the Deficit realized in the previous year of Kshs 1.5M.

#### Other Programs

Kshs 33.3 Million was raised for other Programs among them Commission 2017 for which Kshs 23.7 Million was raised.

While the needs of the ministry continue to grow - we must not be ungrateful, but must allow our hearts to overflow with gratitude to the Lord who continues to sustain the work among students.

#### The Strategic Plan 2016 - 2020

We are now right in the middle of the implementation of the Strategic Plan 2016 - 2020

We continue to note great success in the ownership of the ministry work at all levels. We will be undertaking a mid-term review this year so as to enhance our execution capacity in the later half of the 5 year cycle. We greatly desire your continued involvement in making the SP implementation a reality.

#### FOCUS Student Centre Development

We have continued to labor so as to see the Centre Development taking shape - we have encountered a few challenges on the way, significant being constraints on what we are able to do with the land at Kasarani. While appreciating these limitations we have now re-imagined the development of the Centre in Kasarani; coming up with 'Offices and Student Training Centre' on a 1.5 Acres and 3/4 Acre being developed into a revenue generation residential unit later.

The initial phase - The Offices and Student Training Centre; meeting halls, accommodation facilities and catering unit is estimated to cost Kshs 150 Million - we will shortly share the details of this and unveil the 'Hatua Campaign' through which funds will be raised for this development.

Our plans to acquire land in the Regions have also continued with notable progress in Pwani, Central Rift and Mt Kenya Region. As Council we are greatly encouraged by the Associates that have taken up this task in the various regions - we expect that acquiring at least 2 pieces of land will be finalized within 2018.

# *Investment in the FREDS* (The FOCUS Resource Development and Support)

Following the Re-Capitalization effort initiated in December 2016, FOCUS' Shareholding has increased to 55% from the previous 51% after capitalization of the monies previously owed to FOCUS.

This higher level of shareholding will ensure that the Ministry realizes even better returns from the FREDS initiatives.

#### **Transitions**

FOCUS has been greatly blessed over the years with an enviable team of leaders – John Maxwell reminded us that 'Organizations rise or fall on leadership'; as a ministry therefore we have a reason to be truly grateful to God for the men and women He has raised and enabled to serve the Ministry over the last 45 years.

This year a number of leaders at various levels have their terms coming to an end – we thank these men and women for giving of themselves and serving the Christian Student community in Kenya.

At the same time we will today receive and pray for those among us who will take various roles to serve God's people.

# Students Ministry in the Region and Globally

In the global context of Students Ministry, FOCUS Kenya continues to make an input in the establishment and growth of God's work especially in the Regions in various ways through staff engagements, training support and strategic input.

Following an approach through the IFES Regional Secretary's Office - FOCUS Kenya was invited and accepted to walk with and support Namibia Christian Student Movement. We pray that this input will achieve a much desired effect.

In addition to the above let us keep in prayer for;

# IFES (International Fellowship of Evangelical Students)

Transitions: The IFES Secretary General Daniel Bourdanné retires after serving as the Secretary General since 2007. The Discernment and Search Committee is driving the process

of identifying and interviewing the candidates as a Global Movement we thank God for Daniel's leadership contribution and pray that the Lord provides for Himself a person to take up the mantle from Daniel.

World Assembly 2019: This will be held at Durban University of Technology, South Africa. Let us pray for SCO in South Africa as the planning kicks into full gear this year.

# Disruptions of the Student Calendar

The year 2017 saw huge disruptions to the students' academic calendar. Sadly, this has continued into the current year. My hearts goes out to our students who have borne the blunt of the various closures.

Let's pray that the disputes between the University Administrators and the Staff will be resolved speedily to enable resumption of learning and other University programs.

## Infrastructural Developments

In our effort to enhance our infrastructural capacity for now and future, huge resources will be required. It's clear that mobilizing these resources will call for uncommon favor, new ways of resource mobilization. Let us pray for great success of this effort.

Let's pray for open doors, insights and increased favor towards provision of these resources.

May the good Lord prosper His work among Students and Associates in KENYA.

Kenneth Munyi

NGC Chairperson.

#### NATIONAL STUDENTS EXECUTIVE COMMITTEE (NASEC) REPORT

#### Introduction

We are indeed grateful to God for the far that He has brought us. It has not been an easy journey, but thus far we can attest of the Lord's faithfulness. Several uncertainties in Kenya last year occasioned by the elections and lecturers' strikes, led to late transitions in the Christian Unions (CUs) leadership and delays in many CU and FOCUS Regional programs and events. However, a lot was still accomplished and we thank God for His grace and the resilience of students. This report covers updates and reflections from 2017, and key plans for 2018.

#### 1. Strategic Plan Implementation

As we approach the midterm of the SP implementation timeframe, we dedicated sometime in our RSEC and NASEC meetings to review our progress. We are glad to report that SP awareness and induction has been done in most (over 80%) CUs and there has been notable improvement in the use of SP based on the reports we received. Students' ownership has significantly improved, and scores on various measures are getting better, even though most of them are still below the SP targets. We believe that with the continued support of the Secretariat, coupled with the forth-coming mid-term review process, we will surmount challenges we have experienced, and students will deliver on their promise in SP implementation. Here are some highlights of the progress so far:

#### a) Evangelism

In 2017, the number of students who got born again was 5,680. This was achieved majorly through C.U organised evangelistic activities. We are glad to report that 22.41% of the Christian Union members were involved in the Evangelistic activities. This is an increase from 18% in 2016 though still below the Strategic Plan target of 25%. The Christian Unions have endeavoured to come up with more creative strategies of evangelism such as Evangelistic Bible Study, plays and skits, sports, social media etc.

We are glad to report that from Commission 2017, 1720 students out of 2434 students who attended the conference committed to be actively involved in sharing the gospel in our context. This year we have so far experienced increased participation in campus evangelism and we hope that the momentum will be sustained.

# b) Discipleship

The Bible study attendance was reported to be at 52.7% (17,500). This is a decline from last year (55%) and way lower than 2017 target of 62.5%. Non –resident phenomenon remains the greatest challenge to Bible study attendance alongside other factors like strikes. NASEC resolved to make Bible study a core commitment for every member of the Christian Unions and to ensure all Bible study leaders are trained on effective running of the Bible study groups. In 2017, 20,414 First years expressed interest to join the Christian Unions across the country. Out of this, 37% (7588) were well integrated in the C.U and are actively involved in the C.U. We are putting in place measures to ensure there is a higher retention rate of first years in the C.U one of them being follow up by mature students.

CU Ezras were adopted for year 2017 as one of the key Ezra 2016 follow-up initiatives. 23 CUs held CU Ezra Conferences and more will be holding them this year. This has served well to achieve the SP desired outcome to have more students grow deep in theological reflection

through participation in theological empowerment forums.

# c) Leadership Development

Leadership trainings were done in all the member Christian Unions with 85.8% of leaders (3909) going through the training sessions. There are efforts to ensure that all executive committee leaders are mentored by their Christian faculty, FOCUS staff, and C.U alumni. So far 665 leaders are already in mentorship relationships. Over 350 Associates have been involved in student leaders' mentorship and trainings.

In efforts to ensure leadership development is reaching other members of the C.U who are not in leadership, the Christian Unions have continued to have leadership topics in the C.U programs, organize leadership seminars open for all members, and avail literature on leadership, among other strategy.

# d) Integral Missions and Social Transformation

There is growing awareness of integral missions in the Christian Unions with more Christian Union embracing integral missions and social action in their campuses e.g. hosting debates for student union candidates, tree planting, counselling services etc. All Regions have also planned to have a Regional Social Action day in their localities.

During Commission 2017, a lot of awareness was created on integral missions which has helped to shape the understanding and implementation of this SPA.

We are glad to report that 2,434 students from universities and colleges attended Commission 2017. We thank God for the great success and anticipated impact of Commission 2017. Over 80% of the students committed to various aspects of missions and there are ongoing efforts ensure that we preserve the fruit of Commission. Many CUs held debrief sessions and testimony sharing for those who attended. More is being done through accountability groups, further training in various areas of interest, inviting Commission speakers, having Commission content in CU programs, adopting people groups and missionaries for prayer and financial support, planning longer –term Annual Missions, among other ways.

This year 84 Christian Unions have so far indicated that they are going for annual missions. A list of the various mission venues is available. We encourage all the Christian Unions to invest in adequate training for the mission and have clear follow up plans.

# e) Partnerships

We have now over 50 strategic partnerships between C.Us and churches for effective ministry to Non-resident students. Most of these partnerships are on the use of churches as venues for morning devotions, prayer meetings, Bible study and fellowships. We are also glad to report that a number of churches have given venues for inter- C.U cluster fellowships. Over 50% of the Christian Unions have partnership policy that guides the C.Us on how to enter into partnerships. Christian Unions have also maintained a good relationships with the administrations with only a few having difficulties. 1260 alumni have been involved in the C.U activities either as mentors, speakers and career guidance.

# f) Organisational Effectiveness

Over 10,000 non-resident students have been effectively reached by the Christian Unions. This is about 10% of the 118,000 non-resident students in the C.Us that reported. We are

glad to report that majority of the C.Us were able to live within their budget. On average the Christian Unions were able to raise 108% of their budget with over 90% of it coming from the student giving.

The Christian Unions were able to give a total of Kshs. 1,869,147 towards the FOCUS general fund in 2017. Elections and lecturers' strike, which led to frequent closure of campuses are the main reasons why we did not hit our target of Kshs. 2,500,000. There were other amounts given towards STEM support, Student Centres development and Honorarium to FOCUS staff. NASEC has laid out clear plans to see that we meet our target this year.

# 2. Students Support to Land Projects and Hatua Campaign

Last year, students in Central Rift, Pwani and Mt. Kenya Regions led the way in raising funds towards the Regional land projects. Awareness on Hatua Campaign has been done to the new RSEC and NASEC teams. Northern and Southern Nairobi are to form a joint taskforce to raise Ksh. 2,000,000/= towards the National Fundraiser. Mount Kenya CUs agreed to suspend other fundraisers in the CUs in order to focus on fundraising for the Student centre, by each student contributing ksh.100. Western and Pwani Regions agreed to encourage their CU members to contribute 50/= each towards the same. In Central Rift, the RSEC agreed to allocate a target amount to each and every CU in the region. Students are excited and committed to give their best to achieve this initiative.

#### 3. The Chastity Campaign

The chastity emphasis is still on in our CUs. There were sermons in various CUs during the month of February, both in 2017 and this year, to charge members to continue to maintain purity. Most CUs reported of having renewed the signing of purity pledge cards, and some CUs like Kisii University Main Campus had chastity campaign walks. We have been emphasizing the need for students to keep each other accountable in this path of sexual purity. We note that this is an area of great struggle among students and thus needs constant attention and support.

# 4. The Campaign for National Cohesion and Peaceful Elections (CANCOPE) Initiative

As part of our civic responsibility, Students organized peace walks within the campus grounds and in various towns in all the 7 regions. We also had vibrant discussions on social media platforms on peaceful elections. 62 CUs went through the Bible Study guide on "Challenge of Ethnicity". Besides, CUs held concerted prayers for peaceful elections and over 60 students participated in the FOCUS election observation efforts. These among others are ways in which Christian students expressed their love for Kenya and commitment to be responsible citizens catalyzing Biblical social transformation.

# 5. Non-Resident CU Clusters and Support of Non-Resident CUs

NASEC in 2017 resolved to mobilize CUs to establish CU and Inter CU Clusters with the help of FOCUS Staff. We thank God for over 20 CUs that have active Clusters and more that are being created in 2018. This will go a long way in reaching more Non-resident students more effectively. Partnership with churches for venues is a great highlight.

#### 6. Key initiatives planned for in 2018-2019

In efforts to sustain and enhance SP implementation, we have highlighted the following activities and key initiatives for the year 2018-19

- a) Hatua Campaign a Campaign towards development of Student Centres in all our 7 Regions.
- b) National Leadership and Mentorship Summit *bringing together all Executive committee members and other key leaders in all the Christian Unions nationally.*
- c) Specialised Mentorship Program A strategy to mentor key students interested in Politics, Business, Academia and Church ministry.

#### Conclusion

We thank God for the opportunity to serve and we equally thank Him for the work that He is continuing to do in this ministry. It is our hope and prayer that He will continue to move this ministry to higher levels.

As the NASEC Officials, it has been a great honour to serve in this capacity. We have learnt a lot and been mentored in various ways. We have grown. Thank you so much and God bless you all.

Wario Fayo

NASEC Chairman.

# NATIONAL ASSOCIATES EXECUTIVE COMMITTEE (NAEC) REPORT

#### Introduction

We praise God for the accomplishments through our Associates in all the seven regions in the year 2017. During this period we witnessed great stability in our national, regional and branch programs. This, however, has not been without a few challenges in management and mobilization, especially at branch level.

## Financial Giving by Associates

In last year's (2017) budget, the Associates raised over Kshs 14.9M against a target of 17.5M. This was an improvement from the previous year, and as we thank God for what he enabled us to achieve, we continues to trust Him to enable us do much more in 2018.

#### Associates Strategic Plan (SP) Implementation

We are at the SP mid-term implementation phase and the Associates performance on this has improved. The NAEC leadership team has enhanced implementation through induction of 80% of the active Branches on the SP targets, expectations on Associates ministry and the use of the implementation tools.

Evidence through the NAEC reports that were submitted during the recent NAEC meeting indicates increased understanding and ownership of the SP among Associates. This year, more than 20 out of the current 31 Branches countrywide have developed their Branch Annual Operations Plans (BAOPs).

#### **Associates Recruitment**

We are grateful to God for the far we have come on membership of Associates. We are currently at a total of 1082 Member Associates against our current SP target of 3500 member Associates by the end of 2017. Even though we have made progress, this achievement is below target and therefore we have embarked on a plan to create more awareness and do targeted mobilisation campaigns on registration beginning with the Associates already involved within FOCUS circles.

#### **Mobilization of Fresh Graduates**

In 2017, we gathered data for 2500 Fresh Graduates despite the challenged academic schedules. About 500 expressed interest to be involved in FOCUS ministry now and in the future. This year, NAEC in conjunction with the Secretariat has developed a comprehensive program to enhance integration of the Fresh Graduates. The program is called Fresh Graduates Integration Program-FFGIP, dubbed as 'The FOCUS Connect'. The program is designed to be a process that picks up from the final year in campus through Vuka FiT, all the way to their settling down after graduation.

#### Regional Branch Leaders' Summit

In the effort of building capacity and empowering branch officials, NAEC members purposed to organize Branch leaders' Summits across all the regions annually. In 2017, we managed to train seventy-two (72) branch leaders through the Summits which represented 29 Branches out of 32. This year, we hope to train all the Branch leaders across the nation and plans are

underway to ensure effectiveness of these trainings. We are grateful that this has enhanced effectiveness in branch operations and management, and created more FOCUS ownership. We look forward to better operations and ministry in our branches this year and days ahead.

In addition, Summits are playing a key role in ensuring that we achieve clarity of the SP implementation tools, and what is expected of the leaders and branch members in terms of outcomes and targets. We are determined to continually rally our Associates to participate and be involved through the Branches, which is our key avenue of ministry among Associates.

#### **FOCUS Easter Retreat**

In April 2017, 136 delegates attended the Easter retreat in Diani beach at the Kenyan South coast. The theme was 'Social transformation where I am' the emphasis was on family, work place and societal transformation which was instrumental for the Associates' planning at the branch levels. We are glad to report that the 2018 Easter retreat was a success. Its theme was, Securing the next generation through Effective Mentorship and was attended by 161 delegates. The emphasis on mentorship was resounding and NAEC will be keen to see mentorship mainstreamed in all our branches. This will give even greater significance to the branches as they adopt Christian Unions and younger Associates as they settle in life and in their professions.

Retreats have been one of our key hub in the growth of Associates regarding their core mandate. We hope that the thoughts through the retreats will keep sharpening and steering us towards shaping the work of Associates in the FOCUS Ministry.

# Way forward

With much expectation, we look ahead into 2018 and beyond. The following are our key agenda for the year but also a guide into the future ahead among other recurrent programs:

- 1. Implementing the Fresh Graduates Integration in its entirety.
- 2. Recruitment of Associates for involvement and membership.
- 3. Effective management of Branches and Building Leaders' Capacity of Branch and NAEC leaders.
- 4. Enhanced creativity in the Associates programs across the board- this year we focus on Effective Mentorship.
- 5. Resource mobilization among all branch leaders and members.

#### Conclusion

Work among the Associates requires relentless determination and courage from all of us. In this era where countless things are 'crying out' for every minute in the lives of our people, much work is required but also great creativity in the Associates ministry. However, the Associates ministry lives on as a strong pillar of FOCUS Vision.

We pray that God will continue to empower us and challenge our Associates across the nation to participate and be involved as individuals in this great ministry.

Thank you.

Dr. Humphrey Kirimi

National Associates Executive Committee, Chairperson.

#### NATIONAL DIRECTOR'S REPORT

#### **Preamble**

For Kenyans, the year 2017 was marked with intense political activity, as well as incessant disruption of learning in the universities. The country experienced social, economic, and even theological dilemma that would have had worse implications for its citizens and the Student Ministry. However, there was marked resilience on the part of FOCUS stakeholders to ensure that they remained focused on their calling through the Christian Unions, Associate branches, and otherwise. We thank God for saving us from a crisis that would have torn the country apart, and pray for the healing of the nation. We also pray for a solution to the incessant lecturers' strike, which has untold implications for our students and FOCUS Programs.

You will note from the reports that against the unprecedented economic uncertainties, the Christian Unions effectively navigated to fulfil their mandate. Equally, Associates supported FOCUS financially, and continued to directly engage in student ministry as facilitators in many forums. I deeply cherish the sense of calling and commitment of FOCUS staff, who always go beyond the call of duty in their service. On behalf of the Secretariat, I am grateful to the National Governing Council, the Board of Trustees, and the Advisory committee for their wisdom, dedication, and sacrifice in executing their roles in FOCUS.

# Strategic Positioning

FOCUS Kenya has a positioning in world history that is worth appreciation. It is among the largest Christian Student movements in the IFES, with more than 45,000 Christian students. It also transitions more than 7,000 fresh graduates into the market-place every year. Situated in the global south that now hosts global Christianity in terms of demographics and vibrancy, FOCUS Kenya carries a significant level of leadership responsibility to the global church. The vision of FOCUS —"Christian Students and Associates impacting institutions of higher learning, the Church and society", echoes this sense of responsibility. However, in order to seize the opportunity, we must address the Discipleship Challenge, so that the numbers and vibrancy may translate into godliness that is reflected within our families, our own Churches and the fabric of our own country. This is the calling to be light and salt of the world (Matthew 5:13-14). It is only then, that our motto, Reaching Students, Changing Nations, will be authentic.

As a ministry, we remain responsive to the changing environment, and strategic in its engagements to deliver on the objectives of the student Ministry. As FOCUS continues to grow, we recognize the need to ensure every part of the Student Movement enshrines our core values and embraces the vision, with the commitment that comes with it. The Secretariat continues to offer the necessary support in the Strategic Plan (SP) implementation.

# The 2016-2020 Strategic Plan (SP) Implementation

FOCUS is nearly in the mid-term of implementation of its 5-year strategic plan. In the last AGM we reported the significant milestones and challenges in the implementation within the first year. We are delighted to report that the process has picked a significant momentum. SP implementation has been done effectively in 72 CUs (86% of member CUs) and at least 22 Branches (80% of active Associate Branches). The reporting in FOCUS, whether among Students (RSEC and NASEC), Associates (NAEC), or at the Secretariat is based on the SP.

The key success areas in the first phase include: enhanced ownership by Students and Associates; significant focus on Non-Resident Students ministry; development of targeted discipleship programs (for First Years, Finalists, Brothers and Sisters meetings, et al); major campaigns across the country by students – such as the Chastity Campaign in 2016 and CANCOPE Campaign in 2017; more Strategic planning and execution of FOCUS Conferences – Ezra 2016 and Commission 2017; growth in the number and quality of partnerships at both CU and Secretariat level; and diversification of resource mobilization strategies.

There has been a notable improvement in data collection and management by CUs and Associates, except for some few gaps in the data collected. Data collection tools and mechanisms are continuously being improved to help CUs and Associates collect, maintain and make good use of more accurate data. From the data collected, most of the scores for various measures are still below the set targets. Other challenges include less responsiveness to some of the new directions in the SP such as organizing seeker-sensitive Sunday services, lack of clarity in some outcomes and measures in the SP, and challenges in contextualization of the SP in the various unique CU and Associate Branch settings. Most of these challenges have so far been overcome and will also be effectively handled in the mid-term review process that is scheduled to take place from May to November this year.

In the past two years, we placed emphasis on activities, measures and targets. Starting this year, we will give attention to outcomes. We are, therefore, reviewing our reporting templates to capture the needed information on achievement on the outcomes.

#### Highlights in the Mission Objectives of FOCUS

#### 1. Evangelism and Missions

Last year saw an increased zeal for evangelism among CU Students. This increased enthusiasm led to some 5,680 students coming to faith, and we praise the Lord for this harvest! This was partly catalysed through the National Evangelism Summit, and mobilization for the Commission 17 conference.

There is still need for improvement in the commitment and strategy to reach the more than 450,000 students on campuses. Seeker-friendly approaches to witnessing are critical, and this will call for continued change of culture in most of our Christian Unions.

Commission 17 Conference: The year 2017 had a sharp focus on mobilization for missions. Some of the activities that characterized the mobilization include the National Evangelism and Missions Summit, and partnership with at least 30 mission partners. Commission attracted 3,214 delegates from 17 Countries, and there were over 2,500 commitments to different aspects of mission. We continue to pray and nurture these commitments.

FOCUS Mission to Namibia: As a response to mission needs in student movements within IFES, FOCUS has committed to support an indigenous staff in Namibia for a period of 3 years. This support is both financial, and in other capacity building areas. We shall keep praying for the Namibian movement (Christian Student Movement), and commit to support financially.

# 2. Discipleship

As part of our commitment to the Holy Scriptures, bible study remains a key strategy in discipleship among our students. We are glad that 17,500 students attended Bible studies within the year. However, this was a decline from the previous year that registered about

25,000 participants. Aware of this trend, we will be intentional to ensure that the students and the FOCUS Secretariat become more innovative to overturn the decline in Bible study. We have continued to write relevant Bible study guides, and are glad that last year we produced the Hesabika guide on Ethnicity and Corruption, and reviewed the guides on 1 Peter and The Challenge of Ethnicity. Furthermore, we have just completed a Bible study guide on Prayer, and are finalizing the guide on Special Relationships.

The number of First year students arriving on campus each year and expressing the need for spiritual care and fellowship (20,414 in 2017) is phenomenological. We will continually to explore a model of Anza Fit and orientation for first years that will improve on their integration into the CU.

The number of first year Christian students arriving on campus each year also points to the critical need for sustained ministry in High Schools. By September 2017 the CUs had reached out to 352 High Schools, with about 1,746 CU members participating in outreaches to High Schools. We recognize the ongoing partnership with KSCF on this front.

#### 3. Leadership Development

Our ministry philosophy enables us to develop many leaders with apprenticeship and leadership training remaining key in our strategies.

STEM Program: Last year marked 25 years of Short-Term Experience in Ministry Program. This program has continued to thrive – providing the much-needed personnel for FOCUS ministry. But more importantly, STEM remains a unique value-based internship program that has increasingly mentored faithful laborers for the Church and the market-place. Last year we had a total of 40 STEM staff (37 in Students Ministry, and 3 in communities in the refugee camps). The number of STEM alumni is currently at 510, serving God's purposes in various sectors within and without the country. We are delighted that many Churches and Organizations have taken a keen interest to employ STEM alumni for the values they export into the market-place and career ministry circles.

This year, 2018, we have recruited 42 STEM Staff (39 in STEM Student Ministry and 3 in STEM Community Development).

# 4. Integral Missions and Social Transformation

As highlighted in the NASEC report, one of the outcomes in Commission conference, as expressed by delegates, was clarity in the area of Integral Missions. We continue to seek the biblical perspective regarding holistic mission, and create avenues for Students and Associates to engage in biblical social transformation. The Hesabika Movement (which is now driven by the Hesabika Trust) became a key FOCUS initiative to drive biblical social transformation initiatives, particularly among professionals (see appendices for Hesabika initiatives in the last one year).

Civic Responsibility: FOCUS responded to national concerns of 2017. This was characterized by peace-building initiatives, including the Campaign for National Cohesion and Peaceful Election (CANCOPE) Campaign through which over 35 % of CU members in 88 CUs participated in Peace Walks. Prior, about 20,000 members went through the Bible Study Guide on Ethnicity. Besides, FOCUS was an official Election observer, with nearly 100 FOCUS stakeholders participating in observation exercise in 25 Counties (majority of them

being students). On the same objective of integral mission and biblical transformation, the annual Associates retreat in 2017 was held in Mombasa under the theme "Actualizing Social Transformation Where I am."

Enhancing Mission in the university: FOCUS is keen to mobilize Christian professional to catalyse mission within their spheres. For the last two years, FOCUS sought to mobilize the University Christian Faculty in order to enhance mission on campus as well as champion academia/scholarship as mission. Six (6) FOCUS Regions hosted Regional University Faculty Engagement Consultations (RUFEC) which hosted a total of 126 Faculty members and administrators. These will hopefully re-energize Faculty and Post-graduate Fellowships, enhance Mentorship of Students by Christian Faculty and improve relations between Christian Unions and the University administration.



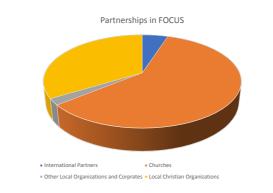


# 5. Partnerships

In the last one year, we have benefited from different kinds and levels of partnership with Churches, Christian Organizations (both local and international), corporates, and government

agencies, in order to deliver on the mission of FOCUS. We are grateful to the many partners that made FOCUS achieve its goals for the year 2017, including:

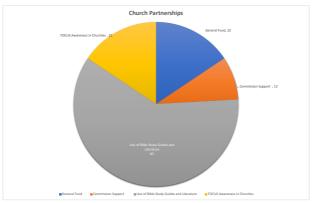
a) Churches: At the Secretariat, FOCUS had meaningful engagement with 107 Churches.



The Non-Resident Students Phenomenon: FOCUS held a Partnership forum with churches in June 2017, focusing on reaching non-resident students, and plans for a similar forum in 2018. The sheer number of students who live out of campus present challenges and opportunities. We will keep building capacity for Staff and Students, and develop innovative ways of ensuring the large number of non-resident students are reached (NASEC report indicates that more than 20 clusters of non-resident students' fellowships have been formed). Some churches have provided venues, and other support in this regard.

- b) Local Christian Organizations: Sixty one (61) were engaged in a mutual partnership with FOCUS, 39 of which partnering on different programs, including the Commission 17 conference.
- c) Nine (9) International Partners: They offered financial support towards the Training Fund, former Garissa University College Students and Commission conference, and provision of literature. Some of them also created opportunities for exchange programs/ exposure for our students and staff.
- d) Two (2) corporates and two (2) government agencies supported Commission conference financially, with three of them being part of the exhibition.

We appreciate KSCF and SU for fellowship and purposeful engagement at forums such as the Evangelical Alliance of Kenya and National Council of Churches of Kenya.



- e) (IFES-EPSA) International Fellowship of Evangelical Students continues to support FOCUS Ministry in various ways:
  - Ongoing capacity building for the National Director and the Board; Last year the Board chair, the National Director, the Deputy National Director and a post-graduate attended a capacity building forum in Dar esalaam.
  - The FOCUS Kenya board underwent a follow-up training in Nairobi organized by the IFES EPSA Regional Office.
  - The NASEC Chairperson (Mr Fayo Wario), and the National Director attended the first missions conference for the Student movement in Southern Africa.
  - Two staff participated in the two months IFES Sponsored Theological training in Nigeria as part of capacity building for Staff to be more effective in Ministry.
  - We also appreciate Intervarsity and EPSA for the substantial financial and moral support towards the conference.

# 6. Organizational Effectiveness

#### a) Resource mobilization

Adequate funding still remains a key area for FOCUS, as the ministry is expanding. We Adequate funding still remains a key area for FOCUS, as the ministry is expanding. We rejoice in local sustainable financial models, which still has huge potential. While we seek to diversify our income sources, it is notable that direct giving by Associates, Students, and Churches constitute 66% of operational income budget. Last year we had an overall income growth of Ksh. 5,579,965 – 15.3%.

# i. Giving by Associates

We thank God for the steady growth in the number of Associates who supported the Ministry of FOCUS, including the General Fund, STEM, Special Programs, and Purchase of Land in the regions.

#### Table of Associates giving to FOCUS

	2014	2015	2016	2017
General Fund	365	406	525	671
STEM	1,703	1,962	2,162	2,344
Commission	198			407
Infrastructure/Land				108

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Church Partnerships 2016-17

- General Fund: In 2015, 406 Associates supported the General Fund; in 2016, 525 Associates supported the GF; and in 2017, 677 Associates supported the General Ministry Fund against a target of 1000.
- Fresh graduates showed marked increase in their commitment to support FOCUS, with 110 supporting the GF, pointing to a sustainable future for Student ministry. The Finalists Integration Program in bearing

fruit. In the first quarter of 2018, 227 of the 2016 Fresh graduates have already made specific commitments to support the General Fund.

- STEM: Another 2,162 individuals, including Associates, supported the STEM program in 2016, with an increase to 2,344 in 2017 (only 135 of them support the GF). 1155 have given to at least more than 1 STEM group in the last 4 years.
- Commission Conference: Besides, 407 Associates supported Commission conference (of these only 19 were supporting the GF), indicating potential for sustainability for special programs. Commission alumni played a key role in enhancing the support.
- Infrastructure Development: As part of the fundraising efforts to buy land for the Regions, 108 Associates supported the fundraising. This project attracted 31 new Associates who do not ordinarily support FOCUS financially.

# ii. Giving by Churches

We appreciate the significant giving by Churches: The leap in 2018 depicts a steady growth in income from the Church since 2015: In 2015 (Ks 333,145); 2016 (Ks 734,286), and 2017 (1,082,400).

There is a systematic and collective effort by Resource Mobilization committees and NAEC, the FOCUS staff, and Christian Union leaders (NASEC) to have FOCUS increase the number of individuals and Churches supporting the ministry. Many Churches are becoming more aware that FOCUS ministry exists to serves the Church, and therefore an investment in student ministry is strategic for the body of Christ. Last year, FOCUS hosted 38 Church leaders for a consultation in order to engage opportunities for reaching out to non-resident students.

# iii. Giving by Students

FOCUS is a Student-cantered movement in every way. From the philosophy of ministry (students reaching students), to the financing of the Christian Unions and FOCUS. It is remarkable that CUs were able to meet 108% of their income budgets in 2018. We are also delighted that students managed to raise KSh. 1.86M for the FOCUS General Fund. The students did not achieve their 2.5M target simply due to the unstable national events of the year 2017. Quite pointedly, 79 of the 84 Member CUs supported the General Fund; 32 of which also supported the STEM program; 5 Non-Member CUs also gave in 2017. We also note that some Christian Unions have already raised significant amounts towards buying land for FOCUS Student Training Centres in their respective Regions.

# iv. Diversifying Income Sources: Investment in FREDS Ltd

We appreciate the vision of FOCUS Associates to establish the FOCUS Resource Development Support (FREDS) Ltd company with a mission to raise money for FOCUS Ministry. FREDS has over the last 10 years raised an average of nearly 1M per year for FOCUS. Most of the money 8.2M has been re-invested in FREDS, thereby increasing FOCUS shareholding to 55.5%. Currently, FREDS is selling plots of land that when Associates buy translate into a 10% support on sales to FOCUS. We pray that FREDS will expand in order to increasingly achieve the mission of enabling a sustainable and fruitful student ministry.

# v. Literature and Bible Study Revenue

Bible Study guides and other Literature are an essential component of our ministry. However, they are also a source of income to FOCUS. Last year, we had a 193% of income target met

for literature sales, and 116% of budget met on bible study guides. We have a commitment to continually produce Bible study guides and source quality literature.

#### vi. Training Endowment Fund

We recognize the few men and women who express the calling of God into Career ministry. FOCUS has a commitment to support the training of Staff and Associates (especially STEM alumni) who sense the calling to theological training. Towards this end we have a growing Training Fund. This year, the FOCUS Board (NGC) has approved the launch of an Endowment Fund towards theological training named "Mercy Kariuki Fund". The seed money for this fund (Ks 300,000) has been donated by the family of Mr and Mrs James Kariuki Mbugua, the parents of THE late Mercy Wangeci. Mercy (known as Maac Valor), who passed on early in the year. Until her death, Mercy was a Biblical Studies student at Africa International University. Her calling to ministry training was occasioned among other factors, by her experience in STEM program in FOCUS. She had just graduated from STEM when she became one of the first STEM alumni intentionally being nurtured towards theological training. Upon her death, the parents identified her calling with FOCUS, and asked if they could commit some finances to FOCUS for a cause Mercy would have identified with. Therefore, the family gave Ks 300,000, for which the leadership of FOCUS is humbly gratefully. Consequently, the NGC made a commitment to convert this special donation to an enduring fund, in honor of our late sister, Mercy. NGC therefore invites any stakeholder who the Lord is leading to identify with this noble cause. Theological training guarantees critical theological engagement for the Church and in the public service in the future. It equips the right people for possible chaplaincy responsibilities for the universities and colleges, which is important for Student Ministry. We continue to pray for the family of Mercy, and appreciate the seed they have sowed to advance the kingdom of God for which Mercy gave her all – as attested by the many who encountered Mercy as being the light and salt of the earth. It is therefore our privilege to launch the Mercy Kariuki Fund (MK Fund) to the glory of God.

#### b) Personnel

We continue to thank God for a dedicated staff team, serving with a great sense of calling. Our staff team currently stands at 38 long-term staff, 42 STEM staff, and 30 Associate staff. We particular appreciate the Associate staff who significantly complement the staff team. Besides the number of Associates who are directly involved in the CUs as trainers, speakers, and mentors are significant (Last year, 208 Associates were involved in discipleship programs in 69 CUs across the country).

We thank God for staff who faithfully serve FOCUS over a long period of time. It is always a joy to have staff transit to other areas of calling and bring godly impact in those new spheres. Last year 4 staff exited from the staff team (Amos Sifuna, 'Fednarnd Ponga, Anngladys Gichuhi, and Simon Kande) after faithful service in the staff team. We received 6 new staff (Josephine Githutha, Steve Kioko, Everton Kataka, Pauline Kachinja, Francis Onyango, Dorinah Suchi and Peter Lemaron)..

#### Staff Development:

• This year we have one staff on full time studies (pursuing an MA in Biblical Studies), 3 staff already on part time studies (MA in Leadership, PhD Biblical Studies, and Master of Science, Finance).

- Another set of 2 staff begun the ISTD program in Nigeria from May-July 2017 for two consecutive years.
- We sent 5 staff to the annual Manuscript Bible Study with Berean Safari in Mombasa.
- More staff underwent short courses and exposure opportunities in the year 2017, including training on apologetics, Proposal writing at Daystar university, et al.
- We will seek internal and external opportunities to enhance capacity among our Staff in the year ahead.
- c) Infrastructural Development and the Hatua Campaign
  - Kasarani Property Development (progress)

For the last two years we have embarked on a plan to develop the current FOCUS land in Kasarani to a more viable commercial venture in order to support FOCUS ministry. Part of the FOCUS land was to be sold in order to purchase a larger piece of land for Student Center and also use part of the capital to begin developing the Kasarani. However, this plan was not viable because of the nature of the title deed which does not allow the sale of any part of the land or transfer of FOCUS property. With this awareness, the financing options to buy land elsewhere and develop the Kasarani plot were minimized. The NGC therefore made the following decision:

- Designate 1.5 acres to build a Student Training and Development centre. A master plan is already drawn reflecting the kind of facilities intended for the Student Center (see separate page on Hatua Campaign).
- To apportion ¾ acre for possible development for commercial purposes
- The FOCUS stakeholders become the primary drivers in raising funds to build a Students Center.
- That the Hatua Campaign entails buying land and establish Student Centres in all the 6 FOCUS Regions.
- ii. Regional Student Centers (Progress)

### FOCUS Centre—Kasarani

The Nairobi Students Centre will have various components including accommodation, catering and conference facilities. This will be a five storey building. The centre will also host FOCUS headquarters with an office, which could be rented in part. Further, a section (3/4 acre) of the land will be left for residential development.

### Central Rift.

The Region has so far raised Ks 1,829,447 and identified a 3 acre piece of land. However, there is an ongoing process through a Nakuru associate to acquire a 15 acre piece of land as a donation to FOCUS.

One Associate from Central Rift region has donated a plot with a view to complement the efforts of Central Rift region in acquiring at least 2 acres of student centre land. Such offers will be consolidated towards the development.

### Mt. Kenya.

The Region held a fundraiser late last year and raised Kshs 543,270. The Region has engaged efforts to raise more money before they begin looking for land.

### Pwani Region.

The process of purchasing 9 acres is still on, with deposit having been paid from the Associates who gave the money. Registration of the title deed is in progress, and once this is done. The Associates have committed to raise more money to cover the remaining cost of the land (about Ks 500,000). So far, an additional Kshs 143,300 has been raised.

Last year, we reported that one FOCUS Associate donated a 10 acre piece of land in Kilifi area. However, the location of the land might not be appropriate for a Student Centre. The Associate, therefore, opted to support FOCUS in the plans for the 9 acre-piece of land.

### Looking ahead

### **Programs for 2018**

While engaging all the priority objectives in our Strategic Plan at the CU and Secretariat level, the following will characterize the emphases for 2018:

- Missions Largely expressed through a robust follow-up of Commission 17 conference.
- Mentorship the emphasis on intentional mentorship at all levels. A lot of investment
  will go towards building capacity and actualizing peer mentorship, specialized
  mentorship, and leadership development through mentorship. We have planned for a
  Leadership and Mentorship Summit in January 2019 targeting at least 1500 delegates.
- Infrastructural Growth: The consolidation of efforts towards acquiring land in the regions, and developing the Karasani Students Training and Development Centre.

### Resolutions by the AGM

The NGC wishes to present the following for elections, approvals, and ratification:

- Names for Associates and CU membership
- Renewal of terms of service of NGC members
- Election for various NGC positions
- Trustee member nomination for AGM election
- Notification for members of the Regional Councils

### Conclusion

This gospel has been entrusted to us. We must be faithful to its mandate. We believe that the gospel should be good news for God's world. We believe that by working as a team (including Students, Chaplains, the CU patrons, the Christian Faculty, Church Leaders, Professional groups, and all Associates who facilitate the ministry of FOCUS) we shall keep FOCUS growing and creating the desired impact for God's glory. God bless his People and his Work!

### George Ogalo

### National Director.

## REPORTS

### HONORARY TREASURER REPORT

### FELLOWSHIP OF CHRISTIAN UNIONS

### AUDITED FINANCIAL STATEMENTS YEAR ENDED 31 DECEMBER, 2017

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### **FELLOWSHIP OF CHRISTIAN UNIONS**

**AUDITED FINANCIAL STATEMENTS - YEAR ENDED 31 DECEMBER, 2017** 

### Independent Auditor

Horwath Erastus & Co. Certified Public Accountants P. O. Box 55268 00200 – City Square NAIROBI, KENYA Tel: +254 20 386 0513 / 386 0521 / 386 0524

Cell Phone: 0722 39 56 11 / 0733 48 78 96 Email: horwatherastus@crowehorwath.co.ke

Website: www.crowehorwath.net/ke

### **CORPORATE INFORMATION - YEAR ENDED 31 DECEMBER, 2017**

### **National Governing Council**

Mr. Kenneth Munyi
 Prof. Jayne Mutiga
 Wice Chairperson
 Vice Chairperson
 National Director
 Mr. Simon Kande
 Deputy National Director
 Mr. Nicholas Nyaga
 Honorary Treasurer

6. Dr. Humphrey Kirimi : NAEC Chairperson (Joined in April, 2017)

7. Mrs. Melissa Morangi : FOCUS Legal Advisor

8. Mr. Vincent Kimosop : Member 9. Mrs. Sarah Wepukhulu : Member

10. Rev. Omondi Siwa : Central Rift Regional Council Chairman
11. Dr. Paul Sang : Mt. Kenya Regional Council Chairman
12. Mr. Benson Inyangala : Southern Nairobi Regional Council Chairman
13. Dr. Charles Jakait : North Rift Regional Council Chairman
14. Mr. Herbert Chamwada : Western Regional Council Chairman
15. Mr. James Karanja : Northern Nairobi Regional Council Chairman

16. Mr. Samuel Mwaura : Pwani Regional Council Chairman

17. Mr. Fayo Wario:NASEC Representative18. Ms. Laurine Barasa:NASEC Representative19. Mr. Stanley Mwangi:NASEC Representative20. Mr. Simon Mungai:NASEC Representative21. Ms. Joy Otieno:NASEC Representative22. Ms. Merceline Odal:NASEC Representative23. Mr. Livingstone Otieno:NASEC Representative

Registered Office : L.R. No. 16113 FOCUS Students Centre

Kasarani Road

P.O. Box 781 – 00618

Ruaraka

Independent Auditor : Horwath Erastus & Co.

Certified Public Accountants

Morningside Office Park, 2nd Floor, Ngong Road

P.O. Box 55268 - 00200

NAIROBI

Bankers : Standard Chartered Bank of Kenya

Harambee Avenue Branch P. O. Box 44205 - 00200

**NAIROBI** 

: Co-operative Bank of Kenya

Zimmerman Branch P. O. Box 21010 - 00100

**NAIROBI** 

Barclays Bank of Kenya Queensway House Branch P. O. Box 30011 - 00100

**NAIROBI** 

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# REPORTS

### **FELLOWSHIP OF CHRISTIAN UNIONS**

### REPORT OF THE NATIONAL GOVERNING COUNCIL - YEAR ENDED 31 DECEMBER, 2017

The National Governing Council submits its report and the audited financial statements for the year ended 31 December, 2017, which disclose the state of affairs of the organization as at that date.

### **Principal Activities**

The principal activity of the organization is to ensure active evangelism in institutions of higher learning, impart continuous christian values among students and equip students for works of service.

### Results

The operating results for the year are set out on page 6.

### **National Governing Council**

The members of the National Governing Council who were in office during the year and up to the date of this report are as set out on page 1.

### **Independent Auditor**

Horwath Erastus & Co., Certified Public Accountants have expressed their willingness to continue in office.

By Order of the National Governing Council (For and on its behalf)

George Ogalo (National Director) Nairobi 24 MARUT, 2018

### STATEMENT OF NATIONAL GOVERNING COUNCIL'S RESPONSIBILITIES - YEAR ENDED 31 DECEMBER, 2017

The National Governing Council is required to prepare financial statements which give a true and fair view of the state of affairs of Fellowship of Christian Unions at the end of the financial year and of its operating results for that year. The National Governing Council is required to ensure that the Organization maintains proper accounting records that are sufficient to show and explain the transactions of the organization and disclose, with reasonable accuracy, the financial position of Fellowship of Christian Unions. The National Governing Council is also responsible for safeguarding the assets of the organization and for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The National Governing Council accepts responsibility for the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error. They also accept responsibility for:

- designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of the financial statements;
- ii. selecting and applying appropriate accounting policies; and
- iii. making accounting estimates and judgments that are reasonable in the circumstances.

Having made an assessment of the organization's ability to continue as a going concern, the National Governing Council is not aware of any material uncertainties related to events or conditions that may cast doubt upon the organization's ability to continue as a going concern.

The National Governing Council acknowledges that the independent audit of the financial statements does not relieve them of their responsibilities.

Approved by the National Governing Council on 24 MARCH, 2018 and signed by:

Kenneth Munyi (Chairman)

Nicholas Nyaga (Honorary Treasurer)

# REPORT OF THE INDEPENDENT AUDITOR FELLOWSHIP OF CHRISTIAN UNIONS YEAR ENDED 31 DECEMBER, 2017

### **Independent Opinion**

We have audited the accompanying financial statements set out on pages 6 to 22 of Fellowship of Christian Unions which comprise the statement of financial position as at 31 December, 2017, the statement of comprehensive income, statement of changes in fund balances and statement of cash flows for the year then ended and a summary of significant accounting policies and other explanatory notes. We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of the audit.

In our opinion, proper books of account have been kept and the accompanying financial statements, which are in agreement therewith, give a true and fair view of the financial position of Fellowship of Christian Unions as at 31 December, 2017, and of its financial performance and its cash flows for the year then ended in accordance with generally accepted non-profit accounting principles and applicable international financial reporting standards.

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISA). Our responsibilities under those standards are further described in the Responsibility of the Independent Auditor for the Financial Statements section of our report. We are independent of Fellowship of Christian Unions in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Kenya, and we have fulfilled our ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Responsibility for the Financial Statements**

As stated on page 3, the National Governing Council is responsible for the preparation and fair presentation of these financial statements in accordance with generally accepted non-profit accounting principles and applicable international financial reporting standards. This responsibility includes designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

In preparing the financial statements, the Management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the National Governing Council either intends to liquidate the Organization or to cease operations, or have no realistic alternative but to do so.

### Responsibility of the Independent Auditor

Our objectives are to obtain reasonable assurance on whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an independent auditor's report that includes our opinion. Reasonable assurance is a high level of

# REPORT OF THE INDEPENDENT AUDITOR FELLOWSHIP OF CHRISTIAN UNIONS (CONTD...) YEAR ENDED 31 DECEMBER, 2017

### Responsibility of the Independent Auditor (Cont...)

assurance, but is not a guarantee that an audit conducted in accordance with ISA will always detect material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether
  due to fraud or error, design and perform audit procedures responsive to those risks, and
  obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.
  The risk of not detecting a material misstatement resulting from fraud is higher than for one
  resulting from error, as fraud may involve collusion, forgery, intentional omissions,
  misrepresentations or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of the auditor's report. However, future events or conditions may cause Fellowship of Christian Unions to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

CPA Rahab Nyaboga practices in HORWATH ERASTUS & Co. with other partners. The engagement partner responsible for the audit resulting in this independent auditor's report is CPA Rahab Nyaboga – Practising Certificate No. P/1789.

HORWATH ERASTUS & Co. Certified Public Accountants



Nairobi 24 April, 2018

### STATEMENT OF COMPREHENSIVE INCOME - YEAR ENDED 31 DECEMBER, 2017

		2017	2016
INCOME	Note	KES	KES
Associates		14,960,110	13,242,236
Students		1,873,797	2,383,300
FOCUS day		117,716	110,758
Churches		1,084,400	734,286
Other income	24	3,357,475	3,359,745
Literature sales		2,870,218	1,457,784
Interest & investments		1,818,684	160,572
Personnel fund		878,360	770,374
Vehicle income		954,505	1,103,375
Bible study guides		3,007,524	2,578,730
STEM		9,838,726	9,368,448
Rental income		1,241,047	1,208,044
Gain on disposal of assets		264,051	4,651
Foreign exchange gain		115,491	14,836
Total income	-	42,382,104	36,497,139
EXPENDITURE			
Missions, discipleship & training programmes	5	10,985,719	10,050,627
STEM expenses	6	9,806,975	9,168,326
Bible study guides	7	2,149,419	2,107,007
PR & communication	8	1,123,475	1,691,896
Associates	9	3,119,003	1,496,706
Literature	10	1,421,564	1,048,267
Administration	11	6,691,136	7,666,525
Staff development	12	229,146	202,238
Resource mobilization & partnership	13	950,731	823,885
Research and publication	14	641,389	785,091
Deputy national director's office	15	1,459,044	1,288,603
National director's office	16	1,809,510	1,681,405
Total expenditure	-	40,387,111	38,010,576
Balance / (deficit) for the year	=	1,994,993	(1,513,437)

### STATEMENT OF FINANCIAL POSITION - 31 DECEMBER, 2017

		2017	2016
NON-CURRENT ASSETS	Note	KES	KES
Property and equipment	17	75,677,112	75,919,775
Investment in subsidiary	18	10,584,679	1,957,126
Total non-current assets		86,261,791	77,876,901
CURRENT ASSETS			
Inventory	19	3,311,883	3,918,740
Accounts receivable	20	3,004,797	1,034,665
Cash & cash equivalents	21	17,189,144	11,664,034
FREDS receivable	22	1,465,000	8,256,053
Total current assets	•	24,970,824	24,873,492
LESS: CURRENT LIABILITIES			
Accounts payable	23	1,361,001	817,625
Net current assets		23,609,823	24,055,867
NET ASSETS	:	109,871,614	101,932,768
REPRESENTED BY:			
Property and equipment fund		75,677,112	75,919,775
General funds		7,812,080	6,451,705
Inventory fund	25	3,311,883	3,918,740
Designated funds	26	2,436,728	(240,379)
Restricted funds	27	12,006,258	7,626,874
Reserve fund		8,627,553	8,256,053
NET FUND BALANCE (Page 8)	;	109,871,614	101,932,768

The financial statements were approved by the National Governing Council on 24<sup>TH</sup> MARCH , 2018 and signed by:-

Kenneth Munyi

(Chairman)

Nicholas Nyaga (Honorary Treasurer)

# STATEMENT OF CHANGES IN FUND BALANCES - YEAR ENDED 31 DECEMBER, 2017

MOVEMENT OF FUNDS	Property and Equipment Fund	General Funds	Designated Funds	Restricted Funds	Inventory Fund	Reserve Fund	Total
Year Ended 31 December, 2016	KES	KES	KES	KES	KES	KES	KES
As at 1 January, 2016	51,824,712	6,269,498	323,865	5,694,364	5,252,040	0	69,364,479
Additions	25,000,000	0	0	0	0	0	25,000,000
Disposals	189,120	(189,120)	0	0	0	0	0
Movement in inventory	(19,939)	19,939	0	0	0	0	0
Prior year adjustment (Note 31)	0	1,864,825	0	0	(1,333,300)	0	531,525
Deficit for the year (page 6)	0	(1,513,437)	0	0	0	0	(1,513,437)
Depreciation charge for the year	(1,074,118)	0	0	0	0	0	(1,074,118)
Receipts	0	0	2,976,770	23,488,733	0	8,256,053	34,721,556
Payments	0	0	(3.541,014)	(21,556,223)	0	0	(25,097,237)
As at 31 December, 2016	75,919,775	6,451,705	(240,379)	7,626,874	3,918,740	8,256,053	101,932,768
Year Ended 31 December, 2017							
As at 1 January, 2017	75,919,775	6,451,705	(240,379)	7,626,874	3,918,740	8,256,053	101,932,768
Additions	870,567	(870,567)	0	0	0	0	0
Disposals	(235,949)	235,949	0	0	0	0	0
Movement in inventory	0	0	0	0	(606,857)	0	(606,857)
Surplus for the year (page 6)	0	1,994,993	0	0	0	0	1,994,993
Depreciation charge for the year	(956,933)	0	0	0	0	0	(956,933)
Receipts	0	0	6,058,514	33,298,625	0	0	39,357,139
Payments	0	0	(3,381,407)	(28,919,241)	0	0	(32,300,648)
Investments in FREDs LTD	0	0	0	0	0	371,500	371,500
Adjustment (Note 17)	79,652	0	0	0	0	0	79,652
As at 31 December, 2017	75,677,112	7,812,080	2,436,728	12,006,258	3,311,883	8,627,553	109,871,614

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### STATEMENT OF CASH FLOWS - YEAR ENDED 31 DECEMBER, 2017

	2017	2016
Cash flows from operating activities	KES	KES
Balance / (deficit) for the year (page 6)	1,994,993	(1,513,437)
Adjustment for:		
Gain on disposal of property & equipment	(264,051)	(4,651)
Foreign exchange differences	(115,491)	(14,836)
Balance / (deficit) before working capital changes	1,615,451	(1,532,924)
Changes in working capital:		
Decrease in inventory	606,857	1,333,300
(Decrease) / increase in accounts receivable	4,820,921	(267,985)
Increase in accounts payable	543,376	233,888
Net cash flows used in operating activities	7,586,605	(233,721)
Cash flows from investing activities		
Purchase of property and equipment	(870,567)	(189,120)
Proceeds from disposal of property & equipment	500,000	24,590
Increase in investments	(8,627,553)	0
Net cash flows used in investing activities	(8,998,120)	(164,530)
Cash flows from financing activities		
Decrease in inventories fund	(606,857)	(1,333,300)
Increase in restricted fund	4,379,384	1,932,510
Increase in reserves	371,500	0
Increase / (decrease) in designated fund	2,677,107	(564,244)
Net cash flows from financing activities	6,821,134	34,966
Net increase / (decrease) in cash and cash equivalents	5,409,619	(363,285)
Movement in cash and cash equivalents		
Cash and cash equivalents at start of the year	11,664,034	12,012,483
Effects of foreign exchange differences	115,491	14,836
Net increase / (decrease) in cash and cash equivalents	5,409,619	(363,285)
Cash and cash equivalents at end of the year	17,189,144	11,664,034

### NOTES TO THE FINANCIAL STATEMENTS - YEAR ENDED 31 DECEMBER. 2017

### 1 BACKGROUND INFORMATION

### (a) Legal status

Fellowship of Christian Unions (FOCUS) is registered in Kenya as a Society under Rule 4(10) of the Societies Act of 1968, Registration Certificate No. 6556 dated 27 September, 1973.

Fellowship of Christian Unions (FOCUS) is also registered in Kenya as a Trust under the Trustees (Perpetual Succession) Act, Cap. 164 (Laws of Kenya) Declaration of Trust dated 03 July, 2007 for the purposes of ownership and administration of property.

### 2 SIGNIFICANT ACCOUNTING POLICIES

### 2.1 Basis of accounting

The financial statements are prepared under the historical cost basis in conformity with generally accepted non-profit accounting principles and in accordance with applicable international financial reporting standards (IFRS).

### 2.2 Revenue

Income comprises donations received from associates, students and churches; sale of literature and bible study guides, rental income, vehicle hire income, personnel fund and interest earned from deposits held in bank accounts.

- i) Income from associates comes from across the country and globally.
- ii) Income from students is money received from christian unions across the country.
- iii) FOCUS day income is money collected from Sunday service fellowship held once in a year.
- iv) Literature and bible study guide sales is income from sale of books and bible study materials
- v) Personnel fund income is money raised by individual staff through IFES.
- vi) Vehicle income comprise recoveries from departments for the use of the organisation's motor vehicle.
- vii) Rental income are payments by staff who occupy FOCUS centre houses in Nairobi.
- viii)STEM income is raised by STEM staff for use in running the STEM program.

### 2.3 Cash and cash equivalents

For the purposes of the statement of cash flows, cash and cash equivalents include cash in hand, cash at bank, deposits held with banks, Mpesa and Treasury bills.

### 2.4 Inventories

Inventories are stated at the lower of cost and net realisable value. Cost comprises the cost of purchase and all other costs incurred in bringing the goods to sale condition and

### NOTES TO THE FINANCIAL STATEMENTS - YEAR ENDED 31 DECEMBER, 2017

### 2 SIGNIFICANT ACCOUNTING POLICIES (Cont...)

location. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses. Donated inventory items are valued at 60% of the selling price of second hand or new books which is obtained from Inter Varsity Press website.

The 60% price is also the net realizable value at which the inventory items are valued at year end.

### 2.5 Property and equipment

Property and equipment is measured at cost less accumulated depreciation.

Subsequent costs are included in the asset's carrying value only when it is probable that future economic benefits associated with the item will flow to the organisation and the cost of the item can be measured reliably. Repairs and maintenance is charged to the statement of comprehensive income in the year to which it relates.

Depreciation is charged so as to allocate the cost of assets less related residual value over the estimated useful life of each asset on a pro-rata basis using the reducing balance method. Land is not depreciated. The following annual rates have been used:-

Asset class	Annual Rate %
Buildings	2.50
Motor vehicles	25.00
Furniture and fittings	12.50
Computers & equipment	33.30

If there is an indication that there has been a significant change in the depreciation rate, useful life or residual value, the depreciation of that asset is revised prospectively to reflect the new expectations.

Gains and losses on disposal of property and equipment are determined by reference to their carrying amount and are dealt with through the statement of comprehensive income.

### 2.6 Expenditure

Expenditure is recognized on accrual basis.

### 2.7 Accounts receivable

Accounts receivable comprise deposits and prepayments, receivables from sale of literature books and bible study guides. They also include imprest and advances given to staff. The receivables do not attract interest.

### NOTES TO THE FINANCIAL STATEMENTS - YEAR ENDED 31 DECEMBER, 2017

### 2 SIGNIFICANT ACCOUNTING POLICIES (Cont...)

### 2.8 Accounts payable

Accounts payable are the obligations to pay for goods or services that have been acquired on credit from suppliers in the ordinary course of business They also include payroll liabilities accrued at the end of the year as well as STEM staff savings.

### 2.9 Translation of foreign currencies

All transactions in foreign currencies are translated and recorded in Kenya Shillings (the functional currency), using the spot rate at the date of the transaction. Foreign currency monetary items at the date of the statement of financial position are translated using the closing rate. All exchange differences arising on settlement or translation are recognized in the statement of comprehensive income.

### 2.10 Employee benefits

### Retirement benefits obligations

The organisation and the employees contribute to the National Social Security Fund (NSSF), which is a statutory defined contribution scheme. Contributions are determined by local statute. The organisation's contributions are charged to the statement of comprehensive income in the year to which they relate.

### 2.11 Comparatives

Where necessary, comparative figures have been adjusted to conform to changes in presentation in the current year.

### 3 Critical accounting estimates and assumptions

The organisation makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial period. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including prediction of future events that are believed to be reasonable under the circumstances.

### 4 Financial risk management objectives and policies

The organization's activities expose it to a variety of financial risks including liquidity risks and effects of changes in foreign currency exchange rates. The organization's overall risk management programme focuses on the unpredictability of program funding sources and uncertainties in the operational environment and seeks to minimize potential adverse effects on its financial performance and activity implementation.

Risk management is carried out by Management. The Management identify, evaluate and manage these risks through laid down policies and principles for overall risk management, as well as those covering specific areas such as activity implementation, foreign exchange, credit and liquidity risks.

The organization's objectives when managing these risks are to safeguard its ability to continue as a going concern in order to continue its Ministry and to maintain an optimal funding structure that optimizes program delivery.

### NOTES TO THE FINANCIAL STATEMENTS - YEAR ENDED 31 DECEMBER, 2017

		2017	2016
5.	MISSIONS, DISCIPLESHIP & TRAINING PROGRAMMES	KES	KES
	CU visits / leadership training	457,614	524,606
	Specialised regional meetings	259,349	165,245
	FOCUS day	24,445	5,890
	Planning & review consultations (NASEC)	217,470	148,260
	Telephone & internet	111,167	117,888
	Materials production	182,245	64,542
	Stationery & postage	69,090	70,709
	Personnel costs	9,197,808	8,419,076
	Evangelism and mission consultation	18,395	5,440
	Training, travel and facilitation	66,697	113,242
	CU missions	19,290	49,210
	Hospitality	75,121	66,616
	NASEC and RSEC officials' coordination travels	27,670	73,569
	University administration visits and consultations	77,920	41,327
	Integral mission activities & programmes	59,343	0
	Staff preaching travels	122,095	185,007
	Total missions, discipleship & training		
	programmes	10,985,719	10,050,627
6.	STEM EXPENSES		
	Postage	21,414	16,040
	Telephone and internet	245,446	210,885
	Stationery	87,129	69,102
	Hospitality	198,707	163,277
	House rent	2,608,359	2,526,128
	Travel	730,092	735,150
	Training and consultation	992,075	977,931
	Stipend	4,423,200	4,058,581
	Personnel costs	421,373	390,897
	Medical	79,180	20,335
	Total STEM expenses	9,806,975	9,168,326

### NOTES TO THE FINANCIAL STATEMENTS - YEAR ENDED 31 DECEMBER, 2017

		2017	2016
7.	BIBLE STUDY GUIDES	KES	KES
	Development & printing	1,548,980	1,546,360
	Travel & telephone	7,944	1,020
	Personnel costs	564,745	528,387
	Postage & stationery	27,750	31,240
	Total bible study guides	2,149,419	2,107,007
8.	PR & COMMUNICATION		
	Newsletter production	187,828	281,327
	Brochure production	47,090	68,448
	Displays	9,680	15,000
	Stationery & branding	99,983	23,852
	Telephone	12,010	12,503
	Travel	26,330	38,700
	Postage	0	7,712
	Personnel	195,183 0	780,732 1,960
	Hospitality IFES partnership & other partnerships	543,586	461,662
	Consultation	1,785	0
	Total PR & communication	1,123,475	1,691,896
9.	ASSOCIATES		
	Travel	69,922	92,432
	Consultation	22,300	4,279
	Postage & stationery	4,203	13,146
	Telephone	41,366	27,829
	Personnel	1,544,494	1,234,363
	Advocacy	1,315,870	13,230
	Recruitment and mobilization	39,538	14,570
	Hospitality	33,250	12,087
	NAEC coordination travel	48,060	84,770
	Total associates	3,119,003	1,496,706

### NOTES TO THE FINANCIAL STATEMENTS - YEAR ENDED 31 DECEMBER, 2017

	2017	2016
10. LITERATURE	KES	KES
Purchase costs	744,387	397,580
Volunteers expenses	75,665	80,470
Travel & others	28,320	35,490
Stationery & postage	3,524	830
Telephone	13,471	14,464
Personnel costs	556,197	519,433
Total literature	1,421,564	1,048,267
11. ADMINISTRATION		
Equipment maintenance	118,935	161,982
Travel	195,960	234,256
Rent	531,360	529,860
Audit fee	76,560	76,286
Bank service charges	214,149	176,496
Gifts & hospitality	123,771	76,482
Telephone	56,357	58,909
Email	339,168	332,815
Stationery & postage	145,944	183,865
Planning & review consultations	572,219	422,838
Electricity	185,500	230,222
Office expenses	278,832	461,333
Computer software	10,364	6,890
Motor vehicle running costs	394,150	427,844
Personnel costs	2,899,629	2,828,734
Insurance	92,845	203,252
Exchange loss	16,569	30,659
Medical outpatient	384,274	359,115
Strategic plan review	2,600	319,360
Policy review development	950	0
Donations	51,000	41,000
Cash in transit loss	0	504,327
Total administration	6,691,136	7,666,525
12. STAFF DEVELOPMENT		
Library / research related materials	8,900	0
Annual staff relations development meeting	61,588	0
Associate staff	19,380	11,150
Staff consultation (travel)	4,472	12,647
Staff studies / exposure	134,806	178,441
Total staff development	229,146	202,238

### NOTES TO THE FINANCIAL STATEMENTS - YEAR ENDED 31 DECEMBER, 2017

		2017	2016
13.	RESOURCE MOBILIZATION & PARTNERSHIP	KES	KES
	Travel Stationery	35,105 0	24,167 6,265
	Consultation	8,130	4,350 34,071
	Telephone Postage	84,864 1,030	3,632
	Hospitality	12,567	4,520
	Personnel	809,035	746,880
	Total resource mobilisation & partnership	950,731	823,885
14.	RESEARCH AND PUBLICATION		
	Set up	6,900	14,840
	ITD	92,960	153,738
	Personnel	529,613	583,775
	Telephone	11,596	22,048
	Travel	320	10,690
	Total research and publication	641,389	785,091
15.	DEPUTY NATIONAL DIRECTOR'S OFFICE		
	Travel	6,980	20,370
	Telephone	0	5,114
	Hospitality	0	2,915
	Consultations	3,500	11,100
	Personnel  Regional governance	1,372,384 76,180	1,157,436 91,668
	Regional governance		
	Total deputy national director's office	1,459,044	1,288,603
16.	NATIONAL DIRECTOR'S OFFICE		
	Travel	14,175	14,340
	Telephone	11,000	15,643
	Hospitality	0	3,665
	Consultations Personnel	1,830	2,100
		1,782,505	1,645,657
	Total national director's office	1,809,510	1,681,405

# NOTES TO THE FINANCIAL STATEMENTS - YEAR ENDED 31 DECEMBER, 2017

17. PROPERTY AND EQUIPMENT	Land	Buildings	Motor vehicles	Computers & equipment	Furniture & fittings	Total
Cost / valuation	KES	KES	KES	KES	KES	KES
<b>At start of the year</b> Additions Disposals	50,000,000 0 0	30,275,000 0 0	1,483,844 750,367 (703,844)	2,297,174 120,200 0	384,961 0 0	84,440,979 870,567 (703,844)
At end of the year	50,000,000	30,275,000	1,530,367	2,417,374	384,961	84,607,702
Depreciation						
At start of the year Adjustment **	00	5,532,110 0	760,965 (79,652)	1,948,437 0	279,692 0	8,521,204 (79,652)
Charge for the year Disposals	0 0	618,572 0	199,991 (467,895)	125,212 0	13,158 0	956,933 (467,895)
At end of the year	0	6,150,682	413,409	2,073,649	292,850	8,930,590
Net book value 31.12.2017	50,000,000	24,124,318	1,116,958	343,725	92,111	75,677,112
Net book value 31.12.2016	50,000,000	24,742,890	722,879	348,737	105,269	75,919,775

## Note:

practising valuer (B.A Land Economics: MISK) of Highland Valuers Ltd on the basis of current open market value. The Land and Buildings were professionally valued on 24 February, 2014 by S.M Mugi and B.K Kimani a registered and book values of the properties were adjusted to the revalued amounts.

was disposed of in the prior years. Since the accumulated depreciation was not matched to an existing asset, it was \*\* The adjustment relates to accummulated depreciation balance which had been carried in the books for an asset which written off in year 2017.

### NOTES TO THE FINANCIAL STATEMENTS - YEAR ENDED 31 DECEMBER, 2017

	2017	2016
18. INVESTMENT IN SUBSIDIARY	KES	KES
Unquoted investments		
Investments as at 1 January	1,957,126	1,957,126
Additions: Contributions to FREDs Ltd by FOCUS associates	371,500	0
Additions: Conversion of receivables to investments	8,256,053	0
Total investments as at 31 December	10,584,679	1,957,126

FOCUS holds 55.595% shareholding in FREDS Ltd, a company incorporated in Kenya in 2007. During the year, FOCUS associates contributed an additional investment of KES 371,500/=. Further in FREDs Ltd board meeting held on 8 December, 2017, a resolution was passed to convert FREDs Ltd receivable balance amounting to KES 8,256,053/= to equity. As a result, the shareholding of FOCUS in FREDs Ltd increased from 51% (5,100 shares) to 55.595% (6,613 shares).

### 19. INVENTORY

Total inventory	3,311,883	3,918,740
Bible study guides	1,099,490	1,379,140
Books - literature	2,212,393	2,539,600

There are three main sources of literature books, that is, Inter Vasity Press from the United States of America which are majorly new books with minor defects, Book Aid that are second hand materials from the United Kingdom and Local sources from Biblica that deals with Bibles, Arba Book Sellers and Word Alive that deal with motivational books, religious books and books from local authors. The Bible study guides are materials prepared inhouse on demand (complete designing and type setting).

### 20. ACCOUNTS RECEIVABLE

Utility deposits and prepayments	273,073	135,480
Other receivables	418,959	394,870
Literature receivables	126,934	73,650
Bible study guide receivables	405,460	277,810
Staff imprests	305,971	33,156
Staff advances	10,400	35,299
Commission conference debtors	1,439,000	0
Hesabika debtors	25,000	84,400
Total accounts receivable	3,004,797	1,034,665

### NOTES TO THE FINANCIAL STATEMENTS - YEAR ENDED 31 DECEMBER, 2017

	2017	2016	
21. CASH AND CASH EQUIVALENTS	KES	KES	
Standard Chartered Bank - KES	1,055,118	658,458	
IFES account	1,872,762	1,383,433	
Barclays Bank of Kenya - KES	4,977,395	4,301,390	
Barclays Bank of Kenya - USD	5,849,274	1,602,584	
Co-operative Bank of Kenya - KES	548,067	280,586	
Paybill account	886,528	1,437,583	
Treasury bills	2,000,000	2,000,000	
Total cash and cash equivalents	17,189,144	11,664,034	
22. FREDS RECEIVABLE			
Opening Balance	8,256,053	8,256,053	
Commission receivable	1,465,000	0	
Converted to investments in FREDs LTD	(8,256,053)	0	
Total FREDS receivable	1,465,000	8,256,053	
The amount relates to accumulated return FREDS Ltd not yet received.	on investment and	d commission of	on sales from
23. ACCOUNTS PAYABLE			
Creditors - others	599,232	413,720	
Payroll liabilities	192,450	140,894	
Literature creditors	18,838	0	
Commission creditors	167,876	0	
Other liabilities	358,475	231,181	
Stem staff savings	24,130	31,830	
Total accounts payable	1,361,001	817,625	
24. OTHER INCOME			
Other ministry programmes	2,055,984	612,140	
Income generating projects	667,835	1,424,664	
Other organizations	633,656	1,322,941	
Total other income	3,357,475	3,359,745	
25. INVENTORY FUND	Literature	Bible Study	Total
	KES	KES	KES
Balance as at 01 January, 2017	2,539,600	1,379,140	3,918,740
Movement for the year	(327,207)	(279,650)	(606,857)

Independent Auditor's report – pages 4 and 5
The notes on page 10 to 21 form part of these financial statements

Balance as at 31 December, 2017

2,212,393

1,099,490

3,311,883

### NOTES TO THE FINANCIAL STATEMENTS - YEAR ENDED 31 DECEMBER, 2017

		Balance / (deficit) 01.01.2017	Receipts	Payments	Balance / (deficit) 31.12.2017
26.	DESIGNATED FUNDS	KES	KES	KES	KES
	FOCUS centre Capital development (Note 31) Staff medical fund	394,073 (631,128) (3,324)	3,679,597 2,378,917 0	(2,662,661) (718,746) 0	1,411,009 1,029,043 (3,324)
	Total designated funds	(240,379)	6,058,514	(3,381,407)	2,436,728
27.	RESTRICTED FUNDS				
	Missionary (Note 28) Commission EZRA Emergency fund Leadership summit Hesabika - associates conference Hesabika trust fund Training funds (Note 29) Total restricted funds	989,555 1,098,778 3,144,676 2,397,485 (390,743) (1,237,476) 868,848 755,751 7,626,874	4,012,673 23,763,489 336,715 67,851 0 1,587,886 3,390,169 139,842 33,298,625	(2,481,590) (18,840,158) (2,669,540) (39,366) 0 (350,410) (4,259,017) (279,161) (28,919,242)	2,520,638 6,022,109 811,851 2,425,970 (390,743) 0 616,432 12,006,259
28.	MISSIONARY FUNDS				
20.	Norway Kakuma STEM - South Sudan Christian Students Fellowship - Namibia STEM CD - Hand In Hand	640,408 159,122 104,425 0 85,600	2,727,161 681,605 0 603,907	(1,868,925) (508,240) (104,425) 0	1,498,644 332,487 0 603,907 85,600
	Total missionary funds	989,555	4,012,673	(2,481,590)	2,520,638
29.	STAFF TRAINING				
	Individual staff training General	(138,458) 894,109	139,842 0	(49,841) (229,320)	(48,457) 664,789
	Total staff training	755,651	139,842	(279,161)	616,332
30 (a	) Summary of receipts & payments - 2017	Designated fund	Restricted fund	General fund	Total
	Income Expenditure	6,058,514 (3,381,407)	33,298,625 (28,919,241)	42,382,104 (40,387,111)	81,739,243 (72,687,759)
	Net summary of receipts & payments	2,677,107	4,379,384	1,994,993	9,051,484
30 (b	Summary of receipts & payments - 2016	Designated fund	Restricted fund	General fund	Total
	Income Expenditure	2,563,260 (2,660,155)	9,574,965 (10,022,268)	36,879,571 (38,546,015)	49,017,796 (51,228,438)
	Net summary of receipts & payments	(96,895)	(447,303)	(1,666,444)	(2,210,642)

Independent Auditor's report – pages 4 and 5

The notes on page 10 to 21 form part of these financial statements

### NOTES TO THE FINANCIAL STATEMENTS - YEAR ENDED 31 DECEMBER, 2017

	2017	2016
31. CAPITAL DEVELOPMENT CONTRIBUTIONS	KES	KES
Central Rift region	1,804,847	0
Mt. Kenya region	443,270	0
Pwani region	130,800	0
Total capital development contributions	2,378,917	0
32. PRIOR YEAR ADJUSTMENT	0	1,864,825

The prior year adjustment relates to funds donated by associates towards establishement of FREDS Limited.

### 33. TAXATION

No provision for corporate tax has been made in these financial statements. FOCUS qualifies for exemption from Kenyan Corporation tax under paragraph 10 of the 1st schedule to the Income Tax Act, Cap 470 (Laws of Kenya). Tax exemption certificate number 20151103/7902 dated 13 November, 2015.

### 34. CAPITAL COMMITMENTS

There were no capital commitments as at 31 December, 2017.

### 35. EMPLOYEES

Employees as at 31 December, 2017 were thirty seven (37) [(2016:37)].

### 36. PRESENTATION CURRENCY

The financial statements are presented in Kenya Shillings (KES) as the base currency.

### 37. ABBREVIATIONS

CD	-	Community Development
CMDA	-	Christian Medical & Dental Association
CU	-	Christian Union
FOCUS	-	Fellowship of Christian Unions
FREDS	-	FOCUS Resource Development Support
IFES	-	International Fellowship of Evangelical Students
ITD	-	Institute of Training & Development
KES	-	Kenya Shillings
NAEC	-	National Associates Executive Committee
NASEC	-	National Students Executive Committee
PR	-	Public Relations
RSEC	-	Regional Students Executive Committee
STEM	-	Short Term Experience in Ministry

Independent Auditor's report - pages 4 and 5

### 2018 PROPOSED BUDGET INCOME AND EXPENDITURE SUMMARY

FELLOWSHIP OF CHRISTIAN UNIONS	AGM Budget	Actual	Proposed
	2017	2017	2018
	KES	KES	KES
INCOME	KLS	KLS	KLS
Associates	17,000,000	14,960,110	17,500,000
Students	2,500,000		
FOCUS Day	80,000	1,873,797	2,500,000
Churches		117,716 1,084,400	1.500.000
Other Income	1,000,000		1,500,000
	3,500,000	3,357,475	3,700,000
Literature sales	1,500,000	2,870,218	2,000,000
Interest and Investments.	3,200,000	1,818,684	1,700,000
Personnel fund	1,000,000	878,360	1,000,000
Vehicle Income	1,300,000	954,505	470,000
Bible study guide	2,600,000	3,007,524	3,000,000
Stem	10,000,000	9,838,726	10,500,000
Rental Income	1,190,000	1,241,047	1,305,000
Forex Gain	200,000	115,491	100,000
Profit on disposal of Assets		264,051	
Total operating income	45,070,000	42,382,104	45,275,000
EVENDITURE			
EXPENDITURE	11 36 4 000	10.095.740	12 976 222
Missions, Discipleship & Training Programmes	11,264,000	10,985,719	10,876,000
Stem expenses	10,091,000	9,806,975	10,413,000
Bible Study Guide	2,123,000	2,149,419	2,240,000
PR & Communication	1,733,000	1,123,475	1,895,000
Associates	3,164,000	3,119,003	1,345,000
Literature	1,214,000	1,421,564	1,435,000
Administration	7,555,000	6,691,136	7,835,000
Staff Development	535,000	229,146	490,000
Resource Mobilization	1,192,000	950,731	2,245,000
Social Action	-	-	944,000
Research and Publication	1,000,000	641,389	1,400,000
Deputy National Director	1,424,000	1,459,044	1,240,000
National Director's Office	1,901,000	1,809,510	2,090,000
	43,196,000	40,387,111	44,448,000
Net Operating Surplus (deficit)	1,874,000	1,994,993	827,000

### FOCUS LEADERSHIP TEAM MEMBERS 2017 — 2018

	BOARD OF TRUSTEES		
TRUSTEES	Mr. Peter Waiyaki	Member	
	Dr. Jean Kagia	Member	
	Dr. Rachel Masake	Member	
	Rev. John Gichinga	Member	
	ADVISORY		
ADVISORY	Mr. Oliver Kisaka		
	Mrs. Nancy Oginde		
	Dr. Nelson Gitonga		
	Mrs. Rose Wanjohi		
	Mrs. Jacinta Karita		
	Prof. Dankit Nassiuma		
	Rev. Calisto Odede		
	NGC		
NGC	Mr. Ken Munyi	Chairman	
	Prof. Jayne Mutiga	Vice Chair	
	Mr. Nick Nyaga	Hon. Treasurer	
	Mrs. Sarah Wepukhulu	Member	
	Mr. Vincent Kimosop	Member	
	Mrs. Melissa Morangi	Legal Advisor	
	Dr. Humphrey Kirimi	Associates Rep	
	Mr. George Ogalo	National Director	
	Mr. Simon Kande	Deputy National Director	
	Mr. Benson Inyangala	Southern Nbi Chairman	
	Mr. Samuel Mwaura	Pwani Region Chairman	
	Dr. Paul Sang	Mt Kenya Region Chairman	
	Rev. Omondi Siwa	Central Rift Region Chairman	
	Dr. Charles Jakait	North Rift Region Chairman	
	Mr. James Karanja	Northern Nbi Chairman	
	Mr. Herbert Lwangu	Western Region Chairman	
	Wario Fayo – Pwani	NASEC Chairperson	
	Laurine Barasa – Mt. Kenya	NASEC Vice Chairperson	
	Mercelyne Odal – Central Rift	NASEC Vice Secretary	
	Joy Otieno – Western Region	NASEC Secretary	
	Stanley Mwangi – Northern Nairobi	NASEC Treasurer	
	Livingstone Otieno – Southern Nairob		
	Simon Mungai – North Rift	NASEC Special Member	

### ASSOCIATE MEMBERSHIP 2017 APPLICATIONS

First Name	Middle	Surname	Region
1. Abraham	Nkanata	Murugu	Mt Kenya
2. Sarah	Wangari	Wachira	Mt Kenya
3. James	Kimotho	Wangui	Central Rift
4. Geoffrey	Mungai	Mugo	Central Rift
5. Franklin	Mwirigi	Githambo	Central Rift
6. Mary	Wanjiku	Ndung'u	Central Rift
7. Anthony	Ichahuria	Mwangi	Pwani
8. Esther	Khakasi		Western
9. Kennedy	Murangiri	Nyaga	Nairobi
10. Mary	Gatindi	Kariuki	Nairobi
11. Bramwel	Odhiambo	Opiyo	Nairobi
12. Dortea	Kangai	Nderi	Nairobi
13. Jackson	Mkenye	Mativa	Nairobi
14. David	Muhoho	Kamau	Nairobi
15. Perminus	Kariuku	Wanjiru	Nairobi
16. Geoffrey	Mutwiri	Mwongera	Nairobi
17. Keithy	Thuku	Kamau	Nairobi
18. Grace	Wanjiru	Richugi	Nairobi
19. Edward	Karanja	Wang'ombe	Nairobi
20. Caroline	Njoki	Muthoni	Nairobi
21. Joyanne	Wanjiru	Njau	Nairobi
22. Isaac	Muturi	Mwaura	Nairobi
23. Nicholas	Gituma	Magiri	Nairobi
24. Nicholas	Gitonga	Muriithi	Nairobi
25. Tabitha	Mumbua	Philip	Pwani
26. Stephen	Kahiu	Muchoki	Nairobi
27. Kennedy	Tumpes	Marau	Nairobi
28. Patrick	Bundi	Cyprian	Mt Kenya
29. Paul	Wafula	Sikuku	Nairobi
30. Kimathi		Kamencu	Nairobi
31. Howard	Ashihundu	M'manyi	Pwani
32. Benard	Ochieng	Nudi	Nairobi
33. Dean	Ominde	Koros	Central Rift
34. Mercy	Gathoni	Kithinjoi	Mt Kenya
35. Christine	Kaguri	Murithi	Mt Kenya
36. Henry	Mwirigi	Kirai	Mt Kenya
37. Joshua	Mbaabu	Thambura	Mt Kenya
38. Japheth	Nyanchwania	Rwoti	Mt Kenya
39. Dorothy	Nyanchwania		Mt Kenya

First Name	Middle	Surname	Region
40. Anne	Sang		Mt Kenya
41. Julius	Mugambi	Ibeere	Mt Kenya
42. Francis	Mwendia	Stephen	Mt Kenya
43. Caroline	Njambi	Thindiu	Nairobi
44. Lydia	Monyangi	Nyambane	Central Rift
45. Naomi	Mutheu	Muema	Nairobi
46. Jeniffer	Wanjiru	Munge	Nairobi
47. Martine	Aduong'a	Odero	Nairobi
48. Salome	Wanjiru	Njoroge	Nairobi
49. Sarah	Mutheu	Muthiani	Nairobi
50. Agnes	Mbuya	Njeru	Nairobi
51. Kevin	Odhiambo	Ogombe	Pwani
52. Kevin	Ouma	Yoga	Western
53. Faith	Nzisa	Musyoki	Nairobi
54. Carolyn	Wairimu	Kimani	Nairobi
55. Kennedy	Ochieng	Otieno	Nairobi
56. Rachael	Purity	Wambui	Pwani
57. Wycliffe	Oluoch	Omondi	Nairobi
58. Rodgers	Opetu	Matara	Nairobi
59. Collins	Ketere	Smart	Pwani
60. James	Ng'ang'a	Mwaura	Central Rift
61. Andrew	Muganda	Amanga	Nairobi
62. Seth	Omondi	Jaoko	Nairobi
63. Nelly	Kabura	Ng'ang'a	Central Rift
64. Gideon	Nzau	Muendo	Nairobi
65. John	Mwaniki	Kariuki	Central Rift
66. Harrison	Munyalo	Willy	Nairobi
67. Lucy	Muthoni	Mbugua	Central Rift
68. Gladys	Wanjiru	Mwangi	Nairobi
69. Eucevia	Wanyaga	Gititi	Nairobi
70. Caleb	Denis	Mwaniki	Central Rift
71. Eunice	Adhiambo	Onyango	Western
72. Ruth	Chloe		Western
73. Marilyn	Achieng	Hyimo	Western
74. Paul	Muchiru	Irungu	Nairobi
75. Mercy	Achieng	Jacodull	Western
76. Hellen	Wathanga	Sang	Central Rift

### CU MEMBERSHIP APPLICATION 2018

CU	REGION	Brief Profile
Technical University of Mombasa, Kwale	Pwani Region	The CU has 51 registered members in a campus of a total population of about 450.
Campus Christian Union		The CU has been actively participating in RSEC, Regional events and National events including Ezra 2016 and Commission 2017.
		The CU runs Sunday Services, Friday Fellowships, Small Group Bible Studies, BEST P, Programs for Finalists (Vuka FiT), First Year Orientation (Anza FYT) and Leadership Trainings among other ministry programs
		The CU has great potential for growth because they are the only University campus in Kwale County and the institution is constructing an expansive campus for them.

### NEW REGIONAL COUNCILS MEMBERS FOR AGM NOTIFICATION

### 1. CENTRAL RIFT REGION

POSITION	NAME
Chairperson	Mr. Francis Ndegwa Muguro
Resource Mobilization Coordinator	Dr. Raphael Kinoti
RSEC Representatives	Naphtali Oketch – RSEC Chairperson Walter Oduor – RSEC Vice Chairperson Joy Ndung'u – RSEC Secretary Faith Naliaka – RSEC Vice Secretary Mathias Kamanthe – RSEC Treasurer

### 2. NORTHERN NAIROBI

POSITION	NAME
Chairperson	James Kabucho
RSEC Representatives	Kennedy Kamau- RSEC Chairperson Kelvin Birech- RSEC Vice Chairperson Grace Ndiko- RSEC Secretary Grace Muraguri- RSEC Vice Secretary Erasto Wanaju- RSEC Treasurer

### 3. MT KENYA

POSITION	NAME
RSEC Representatives	Lewis Kimathi – RSEC Chairperson Francis Timothy- RSEC Vice Chairperson Gloria Chebares – RSEC Secretary Winfred Makena – RSEC Vice Secretary Joseph Mbugua Maina – RSEC Treasurer

### 4. WESTERN

POSITION	NAME
RSEC Representatives	Charles Etole – RSEC Chairman Mercy Esendi – RSEC Vice Chairperson Gloria Munyoki – RSEC Secretary Evans Bushuru - RSEC Vice Secretary Hilary Kibet- RSEC Treasurer

### 5. PWANI REGION

POSITION	NAME
Chairperson	Mr. Japheth Munyoki
Vice Chairperson	Mr. George Njenga
Resource Mobilization	Mr. Joel Magondu
Associates Representative	Mr. Rodgers Nyatome
RSEC Representatives	Geoffrey Machungo - RSEC Chairperson Javan Kilele – RSEC Vice Chairperson Nancy Wangari – RSEC Secretary Purity Mutheu – RSEC Vice Secretary Newton Gitonga – RSEC Treasurer

### 6. SOUTHERN NAIROBI

POSITION	NAME
Chairperson	Mr. Kepha Nyandega
Vice Chairperson	Mr. Ebenezer Githutha
Resource Mobilization Coordinator	Ms. Roselyne Kinyamu
University & Faculty Engagement Coordinator	Dr. Douglas Watuku Miano
Associate Representative	Mr. Alex Mutuku
RSEC Representatives	Edwin Mbuthia - RSEC Chairperson Ruth Nyamgero - RSEC Vice Chairperson Patricia Koech - RSEC Secretary Susan Maina - RSEC Vice Secretary Benson Munene - RSEC Treasurer

### 7. NORTH RIFT

POSITION	NAME
Associate Representative	Mr. Isaac Ngaruiya
RSEC Representatives	Margaret Muga – RSEC Chairperson Lameck Osuka – RSEC Vice Chairperson Gilbert Orengo – RSEC Secretary Joreen Kendi - RSEC Vice Secretary Naomi Wekesa - RSEC Treasurer

### HATUA CAMPAIGN

Hatua Campaign is an initiative by FOCUS to reach out to more young people in institutions of higher learning by developing Students Training and Development Centres.

### One Students Centre serving 45, 000 students

The current hostel came as an idea in the late 1990's, with the first rooms being put up in 1998. The rooms were to provide accommodation for the students who would come for long weekend trainings. The hostel has been incrementally developed to the current capacity of 50 occupants.



The Kasarani FOCUS Centre in the mid-90s



Kasarani Students Centre in early 2000s



Student hostel and hall at FOCUS Center - 2018.



Training taking place in FOCUS Centre with the Conference hall full to capacity



Students Training in Nairobi



Students in the field

The same structure has served FOCUS for the past 18 years despite the increased student population. For example, hosting all executive Committees for the member CUs in Nairobi

was possible because there would be about 40 students compared to the current 400 leaders in both Northern and Southern Nairobi. Except for the few CUs that have held 1st years and VUKA Fit retreats, the current Student Centre has been serving NASEC, RSEC, and Executive Committee members of CUS. Even then, it can only accommodate a maximum of two CU executive Committee (not only because of a bed capacity of 49, but because we only have one hall, occassionally supplemented by the office board room). Sadly, this limitation weakens the mission of FOCUS of equipping students in Institutions of higher learning and Associates for effective learning. We cannot account for the many times we turn away opportunities for students, and other users from using our facilities because of the limitations. It is even challenging to hold a staff training from the hall because the staff team has grown from 18 to 72.

Infrastructure is particularly key in trainings as much as it is not the only requirement for effective training.

Imagine if we had a Student Centre big enough to host a Regional Leadership Summit, CU sub committee Members or the whole CU for a retreat? FOCUS would reach out to more students, a number critical to influence the society through FOCUS discipleship and Leadership Programs.

### The Need for Regional Students Centres

The FOCUS Regions out of Nairobi may not have tasted the benefits of a Students Centre as Northern and Southern Nairobi have. There is beauty when students host each other for regional activities but not when the Colleges and Universities administrations are slowly becoming less enthusiastic about such local arrangements. Sometimes, it is a toll order for the host CU to provide accommodation and hospitality especially when it involves huge numbers. In some cases, the Regions are challenged in hosting RSEC for more than a day due to accommodation constraints.

When leadership trainings are conducted in Students Centre away from campus, the students take a break from their usual environment. The students have appreciated any training of that nature indicating that it works out much better since they are not in an environment with immediate and pressing demands that would make the trainings ineffective. We have observed greater response in numbers and enthusiasm when student trainings are hosted at FOCUS.

An ideal FOCUS Student Training Center, which we are seeking to establish, for all FOCUS Regions will be in a at least 2-acre piece of land with a mixture of shared accommodation and self-contained rooms, Catering Services, Office Block, and Recreational Facilities.

### The task

The first phase requires Ksh. 110 Million to construct Kasarani Students Centre and buy land for 5 Regions.

### A Call for involvement

### **Students**

- Contributing money towards the project through the respective CUs and as individuals.
- To mobilize fellow students towards the project.
- To Pray for the project.

- Participating in Hatua Dinner on 7th September 2018 and Regional Hatua Events.
- Sharing FOCUS impact stories on social media via the hashtag: Hatuapamoja and Hatuacampaign

### **Associates**

- To contribute money towards the project.
- Mobilizing friends, family, and people within your network to support Hatua.
- To Pray for the project.
- Donating land.
- Offering professional services in the building project implementation.

### Available sponsorship for the project

Category of Sponsorship	No. of Slots	Amount in Ksh.	Benefits
Training Centre Sponsor	1	>20 Million	<ul> <li>Recognition of the Organization/individuals on Training Center</li> <li>Branding of the Fundraising Dinner</li> <li>Recognition in all publicity materials related to the project.</li> <li>Recognition in FOCUS website.</li> <li>Opportunity to speak during the fundraising dinner.</li> <li>20 tickets to the fundraising Dinner.</li> </ul>
Conference Hall Sponsor	2	5,000,001-20 Million	<ul> <li>Recognition of the Organization/individuals on the Conference hall, 1 boardroom and accommodation rooms (1 floor)</li> <li>Recognition in all publicity materials related to the project.</li> <li>Recognition in FOCUS website.</li> <li>Opportunity to speak during the fundraising dinner.</li> <li>10 tickets to the fundraising Dinner.</li> </ul>
Floor Sponsor	2	2,500,001-5 Million	<ul> <li>Recognition of the Organization/individuals on the accommodation rooms (1 floor)</li> <li>Recognition in all publicity materials related to the project.</li> <li>Recognition in FOCUS website.</li> <li>5 tickets to the fundraising Dinner.</li> </ul>
Accommodation Rooms Sponsor	5	1-2.5 Million	<ul> <li>Recognition of the Organization/individuals on at least 2 accommodation rooms</li> <li>Recognition in all publicity materials related to the project.</li> <li>Recognition in FOCUS website.</li> <li>5 tickets to the fundraising Dinner.</li> </ul>
Rooms Sponsor	10	500,001-1 Million	<ul> <li>Recognition of the Organization/individuals on 1 accommodation rooms</li> <li>Recognition in all publicity materials related to the project.</li> <li>Recognition in FOCUS website.</li> </ul>
Bricks Sponsor	Unlimited	50,000-500, 000	<ul> <li>Recognition in all publicity materials related to the project.</li> <li>Recognition in FOCUS website.</li> <li>Below Kshs. 50,000, recognition on the Founder's Roll.</li> </ul>

SUPPORT THROUGH MPESA PAYBILL NO. 412 412

**ACCOUNT NAME: HATUA** 



















### FOCUS PARTNERSHIP WITH CHURCHES AND OTHER ORGANIZATIONS IN 2017

CHURCHES THAT SUPPORTED GENERAL FUND IN 2017		
1. All Saints Cathedral Church Council	250,000	
2. Baptist Church - Nyali	25,000	
3. CCI Joy Family Juja	10,000	
4. Christian Church Centre	4,100	
5. Christ is the Answer Ministries	250,000	
6. Deliverance Church-Kahawa Sukari	10,000	
7. Deliverance Church-Thika	105,000	
8. Elim Evangelistic Church	80,000	
9. Glory Family Church- Thika	600	
10. Hope Celebration Christian Church- Thika	12,000	
11. Life Issues Ministry- Thika 5,0		
12. Mombasa Pentecostal Church 67		
13. Mt Zion Church- Thika 2		
14. Nairobi Baptist Church	100,000	
15. New Life Restoration Church- Thika	1,000	
16. Parklands Baptist Church	80,000	
17. PCEA Makongeni- Thika	7,500	
18. PCEA Nyamachaki Parish	2,000	
19. PCEA Ruring'u Parish	25,000	
20. Pentecostal Church of God - Tarsia	700	
21. Praise Chapel Mombasa	35,000	
22. Redeemed Church - CVT Nairobi	1,000	
23. Thika Road Baptist Church	9,000	
Total 1,082,4		

	CHURCHES THAT SUPPORTED COMMISSION	2017
1.	All Saints Cathedral	100,000
2.	DC Lang'ata	30,000
3.	PCEA Kahawa Sukari	30,000
4.	CITAM	500,000
5.	DC Kasarani	20,000
6.	PEFA City Centre	10,000
7.	Nairobi Chapel Waiyaki Way	34,000
8.	Christ Church Kisumu (PEFA)	20,000
9.	Jesus Celebration Centre (Kakamega)	10,000
10.	Sirikwa Pentecostal Fellowahip (Eldoret)	50,000
11.	ACK St. Getrudes Church, Kasarani	20,000
12.	Lavington United Church	100,000
Total		924,000

FOCUS has continued to partner with Organizations through special programs like Commission 2017. 11 Organizations were involved in giving resources that made the conference a success; 7 gave in financial terms to support the conference while 3 gave literature materials which were part of the conference resources.

	COMMISSION SUPPORT		
1.	Intervarsity, USA	2,065,000	
2.	Ethics and Anti-Corruption Commission	240,000	
3.	African Evangelistic Enterprise	227,106	
4.	Shine In The World Ministries	200,000	
5.	AIM Global	190,808	
6.	Cooperative Bank of Kenya	170,000	
7.	KASNEB	100,000	
8.	Global Project	90,000	
9.	Global Project	90,000	
10.	Inter varsity Press	Literature for Commission	
11.	Oasis Publishers	African Study Bibles for Commission	
12.	Ekklesia Africa	Literature for Commission	

FOCUS contributed to the churches through provision of Bible study materials and Christian literature. A total of 66 Churches purchased Bible study materials worth Ksh. 668,030 and many Churches gave the FOCUS literature department opportunities to sell literature to their congregants. Below is a list of churches whose congregants use FOCUS Bible study guides.

Cl	HURCH	No. who Used FOCUS Bible Study Materials
1.	PCEA - Congregations	30
2.	ACK - Churches	9
3.	Baptist - Churches	5
4.	CITAM - Assemblies	4
5.	Deliverance - Churches	5
6.	KAG - Congregations	2
7.	AIC - Congregations	3
8.	PEFA - Churches	2
9.	Methodist - Assemblies	1
10.	Friends Churches	1
11.	Other congregations	4
Tot	al no. of congregations	66



HESABIKA is a catalyst for a value-driven socio-economic transformation of Kenya. It is a call, first to Christian professionals, students and the church at large to be salt and light in the world.

### The HESABIKA call is for everyone. It is:

- · A Call to Kenyans to Stand up and Be Counted for the Transformation of Kenya
- · A Challenge to take Responsibility not just to point fingers or be spectators
- · An Inspiration to Translate Concern into Action

### Six Strategic priorities that drive us

- 1. Advocating integrity in leadership
- 2. Promoting excellence in the market place
- 3. Upholding positive values and morals
- 4. Combating corruption and negative ethnicity
- 5. Serving the church in its prophetic role to the nations
- 6. Mentoring the next generation of leaders

### Summary of recent Hesabika Activities

- 1. **Church Governance Dinner** in February, 2018 on *Justice, Governance and the Church'* with Speakers including Prof Mervyn King, SC; Dr. Michael Schluter, CBE; Hon. Justice Richard Mwongo, EBS; and a panel discussion by Bishop Dr. David Oginde, The Most Rev. Dr. Jackson Ole Sapit, and Canon Peter Karanja.
- 2. **Governance Summit** in February, 2018 on 'Good Governance for Good Citizenship' by Prof Mervyn King, SC, a Global Corporate Governance Guru and author of the King Reports.
- 3. Launch of the **Hesabika Strategic Plan** in November, 2017 and breakfast meeting on 'Which Way Kenya?' with Speakers including Bishop Dr. David Oginde, Pete Ondeng, Njonjo Mue, and Dr. Joshua Wathanga.
- 4. An interdenominational live TV service in October, 2017 at the Nairobi International Trade Fair grounds on the theme 'One People. One Nation. One Kenya.' With Speakers including Bishop Alfred Rotich and Bishop Joseph Mutungi
- 5. **Peace and Justice TV and social media campaign** around the 8 August, 2017 elections. This was followed by a live TV service from CITAM Valley Road on the topic *'The Danger of Dichotomy'*.